

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

1

A	234:16	253:14,16	303:14	217:8 268:8
AAC 211:20	239:11	297:8 299:4	305:10,11	274:22 287:3
ability 181:17	240:13,19	299:6 316:13	306:6,16	AFTERNO...
198:20	241:21 243:5	accumulation	actually	173:1
200:19 204:8	243:6 244:9	198:12	190:22	again 188:5
able 178:12	245:5 247:8	200:12	196:14	206:13
185:6 199:20	248:2 249:18	accurate	205:22	212:15 261:1
216:12	252:6 254:17	286:22 287:5	207:21 223:6	285:17 311:8
219:18,20	254:18 255:6	316:17	225:2 229:14	317:10
221:5 236:20	259:8 260:7	achieve 221:14	230:1 291:12	against 183:11
238:14,16	261:11	acquisition	302:19	age 245:18
244:12	262:11 263:3	189:21,22	312:21 313:3	246:3
254:11,12	264:7 271:8	190:6 191:11	adapting 219:3	aggressively
270:18 272:8	276:9 277:10	210:9,20	add 249:18	199:22
283:14 287:2	277:16	211:12 212:1	addition	218:22 224:4
299:13 311:3	278:20	247:10	241:16 244:5	ago 262:11
about 173:7	279:22	255:22	267:9,20	agree 188:19
177:5 179:7	281:20 285:8	276:19 286:6	additional	189:1 202:4
179:15 180:8	287:22 288:3	314:22 315:5	171:16	228:13
180:12,16	288:5,21	across 222:13	221:22 248:5	240:22 284:2
182:14,15	289:2,12,16	240:13	addressed	286:9,10
183:15 184:6	291:14	267:11	222:1	287:1,2
187:5,6,11,12	293:10,17	acted 199:8	administered	307:11,12
189:5,9,17,21	294:5 302:6	243:8	180:1	311:1
190:2,15	302:10,13,15	action 294:7	administering	agreed 294:19
191:10 193:9	303:6 304:8	320:12,14	277:12,20	Ah 191:2
194:4,11,18	307:20	actions 166:7	administrati...	ahead 225:19
195:2,12,17	above 247:5,11	251:16	288:1	225:22
195:17 199:6	247:14 248:4	actual 188:19	administrative	302:14 309:5
199:21 200:2	311:20,20	191:11 198:1	289:12	318:17
200:8,15	314:9 316:8	204:20 205:3	292:10,12	all 166:7
201:4 203:7	absent 173:14	205:3,9	admitted	177:20 178:7
203:22	174:17 261:4	207:10,11	257:20	181:3 182:20
204:12	315:16	210:9,19	Adobe 251:13	183:11
208:13	academics	211:11 212:1	Advance 290:7	189:14 194:3
211:17 212:4	203:17	220:12	290:9	199:18
212:5 215:10	accept 179:5	223:20 225:6	advantage	201:22 204:9
215:22	accessible	225:12 226:6	189:4 267:17	207:15 216:1
220:17	206:22 226:7	226:17,17,18	affect 200:3,19	222:11,16
221:12 223:9	accommodate	238:7 247:18	269:6	224:10
226:16,16,17	300:2	249:6 284:4	affected 176:4	235:13 236:4
226:18	accommodat...	286:5,6	176:5 177:7	243:2,2
229:17 233:8	298:20	288:22 289:3	186:12	244:18
233:11,16	account 221:20	300:21 301:5	after 178:6	252:13

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

2

253:21 254:4	215:17,21	316:7	275:4 282:19	260:20
256:7 257:18	217:1,4,5,13	am 215:9,9	284:14 287:3	268:11 279:7
258:12	218:4,11	217:6 218:5	294:6 298:21	280:16
261:13	296:7 305:15	218:5 219:19	299:4 301:13	282:17 287:6
264:10	305:16	224:3 226:15	306:17	290:6 300:13
266:21 267:1	allegedly	254:4 262:4	analyze 278:8	301:22 304:7
267:6 268:13	183:10	262:12 265:3	278:9	304:10
269:11	allocation	268:21 296:9	anecdotal	314:10 316:4
271:21,21	273:20	320:11,12	249:18	316:4 319:8
277:19 282:2	allow 227:20	America 234:4	another 195:5	320:12
282:4 283:7	270:22	American	201:17	anybody
285:3,9,12	313:16	289:7	255:18 265:2	235:19
287:10	allowed 274:11	Americas	296:19	anything
288:17 292:5	306:8	170:5	answer 177:17	176:10 186:4
292:5 293:14	allows 305:1	Amgen 169:15	177:20 205:7	232:17
298:2,4	allude 261:2	among 184:8	210:7 225:19	235:20 251:4
299:2,3	almost 194:13	292:14	231:17 232:3	anything's
301:19	along 184:19	293:18	257:1 264:20	181:9
303:10	222:2 310:9	294:13,20	268:20 296:1	apparently
307:14 309:9	already 173:21	297:6 299:1	302:18 311:7	277:21
311:16 316:6	180:5 185:9	amount 248:15	318:1,4	289:18
316:13 318:5	185:14	249:3 250:4	319:7,14	appear 174:10
318:12	205:15,17	255:15 271:5	answered	207:11 213:2
allegation	257:18	272:10	281:18	250:11
216:4 217:10	289:21	274:12 291:4	297:11	259:18
allegations	294:19	292:6 299:11	answering	APPEARAN...
179:5 213:5	also 171:12	306:8	193:18,21	167:1 168:1
213:16 214:4	208:15	amounts 283:5	194:1 251:20	169:1 170:1
214:8,20	222:19,22	analogous	answers	171:1
220:8 258:5	223:12,13	210:18 261:3	203:13	appearing
284:22	224:6 233:15	analogy 189:16	anti-infectives	267:19
303:13	242:4,17,20	analyses	183:21 184:2	applied 282:15
311:21	243:20 247:7	236:12	any 174:9	applying
312:13	255:19	analysis	177:6,10,18	296:19
313:13	259:12	188:21 217:9	178:12	apprise 280:11
314:18	278:11 280:9	221:20	181:17 185:6	appropriate
alleged 175:13	280:17 295:5	229:20	186:8 187:5	176:22 178:9
177:7,9,19,22	295:19 296:9	238:10	192:9,10	188:12
179:18	303:21	244:14	194:14,18,19	appropriately
180:17 181:8	alter 212:19	245:10	195:12	222:7
181:14,16,19	alternative	246:10	196:18 202:9	approximately
185:21	276:19	247:18,22,22	217:6,6,7	250:5,6
186:19	always 205:9	248:6 269:12	230:6 231:3	311:4
214:13 215:7	245:13,15,16	269:16 272:8	240:18 251:1	area 227:11

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

3

240:16	281:18	298:11	authorities	198:21 199:1
arena 185:7	295:15	307:13,20	260:8,20	199:6,9
arising 284:22	296:22 297:3	308:2,9,14	261:1	200:14,16,20
Armstrong	297:10	309:13,21	automobile	201:9,10,11
169:11	307:13	313:18	189:18	203:4 208:1
around 202:10	314:19	314:19	297:13	209:22
230:1 308:15	asking 173:19	assumed	automotive	210:11,21
ARPS 169:10	180:8 181:20	267:14	189:17	211:2,10,19
arrangements	187:9 204:11	assuming	available	211:22 213:7
280:10	235:22 269:7	266:20,21	174:14 178:2	213:12,18
arrive 256:19	302:11,12	294:16	178:8 189:5	215:2 218:8
265:19	319:5	295:11	204:13,17	218:11
arriving	ASP 204:15	296:13	216:16,17	219:21
258:16	247:13,18	300:21	219:6 259:4	226:21
article 172:10	252:9 254:22	314:13	301:15	231:16 232:1
195:22 196:8	255:6,10	assumption	Aventis 169:22	232:6 234:21
196:19 198:7	256:2 266:17	190:16	Avenue 167:14	235:3,5
199:13 200:3	267:19 308:7	191:16,18,19	168:5,14	236:7,11,16
201:19 202:3	312:5,7,10,11	192:17 195:5	170:5,14	237:1,6,14,18
202:5 203:7	312:12,18,21	195:8,11	171:5	237:19 238:3
205:16	312:22	221:3,7	average 166:4	238:5 239:7
212:15 216:7	313:12 315:5	255:6 265:5	189:21	239:13,17,18
articles 197:3	315:18	281:7	196:15 208:4	240:7 241:6
200:14,17	316:12	assumptions	208:9,10	241:14,16,19
203:17,18	aspects 236:19	195:17 205:1	210:11,20	242:1,5,6,22
ascertain	ASPs 175:11	205:4,11	215:13 244:2	243:1,4,15,20
227:1 271:18	197:16 283:8	Astra 168:18	286:7 312:2	244:1,5,8,10
ascertained	assess 300:1	attachment	avoid 200:19	244:16,18,20
229:16	assessment	191:3 206:12	220:22	245:3,6,9,14
ask 186:17	300:5	206:15,17,18	AW 201:4	245:16,19
195:3 203:12	assignments	207:7 211:13	aware 175:18	247:9,13,18
222:16	194:11	213:4 242:11	196:19 197:7	250:5,9
229:14 236:4	assume 179:2	257:18 258:3	197:15 198:3	252:7,9
236:4 268:13	213:17	attachments	199:12	254:21 255:4
271:7 316:22	219:10	191:4	207:20 208:2	255:10,12
317:5 319:6	227:15	attempted	216:10	256:1 262:5
asked 179:5	229:19 250:3	261:17	243:11,15	263:5 265:1
186:7,15	253:4 255:4	attributes	261:16	265:16,19
187:5,6,12	265:3,8	236:18	AWP 174:17	266:1,4,16,17
201:22 204:1	268:15,16	297:18	189:22 190:5	267:18
206:20	270:16 273:1	audit 298:1	191:10	271:13,17,22
207:15	276:13	August 172:14	193:14	272:4,7,10,20
213:16 229:1	278:22 281:8	207:12	196:16	274:19,21,22
229:5,6	291:9 292:17	208:20	197:16	275:6,10,10

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

4

275:15,19,20	B 172:6 212:3	194:19	182:13,15,16	271:3,6
275:20,21	249:17,21	195:13,15	182:17 183:3	272:11 274:2
276:1,4,17,18	252:3 256:4	200:14 212:7	183:21 185:6	274:11
277:3,6,8,15	257:11,16	212:15 215:5	185:22	275:11
277:17	270:19	219:4 224:13	187:10	276:17,22
278:17 279:4	272:22 273:2	229:20 235:4	192:13 194:2	277:7,11
279:11,13	274:6,18	236:12 243:3	197:1,14	278:1,2,11,14
280:5 282:20	275:14	246:22 248:2	199:8,19	278:22 279:5
282:22,22	276:14,16	249:2 255:9	204:9,12,16	279:13,15,18
283:10 284:5	277:13,20	257:8 267:13	205:7,13,19	280:2,19
284:13	278:12	276:3 277:5	207:4 214:5	281:2,8,11,20
285:15 286:5	282:10,12	278:17 279:4	214:19 215:5	281:22
286:20,21	back 188:5	280:5 287:11	220:1 221:5	282:17
287:4,11	203:14 209:9	293:22 294:3	221:22 222:1	283:13,14,14
288:13,15,20	212:5 220:14	311:17	223:8 224:16	284:14 285:4
291:1 295:3	228:22	315:20	226:1,7	286:22 287:2
295:4,14	246:11	basic 252:4	227:4,14	287:6,13,15
296:16	258:13	basically	228:4,14	287:17
298:17	261:12 264:8	310:20	229:5,6,16	288:16 291:1
299:10	283:22	basing 220:9	230:14	291:2 294:1
300:20 301:1	285:21 287:9	261:7	231:18	294:12 295:5
301:4,16,20	291:16 293:8	basis 180:19	232:22 233:2	296:14
303:4,7,15,19	299:21	190:14 191:9	234:9,14	298:10,17,18
304:13,14	302:22 303:4	191:15 199:2	235:8 236:4	298:20
305:5,9,15,22	303:7	199:3 204:10	236:11,17,20	299:13,14,14
306:6,7,13,19	BACON	212:20	237:6,11,22	301:5,8,9,21
307:1,8	169:17	216:18 220:7	238:1,12	303:21 304:8
308:3 309:6	barely 196:6	254:7 260:9	239:21 241:1	304:17,22
310:2,10,16	bargaining	284:9 294:2	241:4 243:22	305:4 307:18
310:18	199:17	314:13 319:8	244:1,7,12	308:3,12,16
311:18,19,22	Barron 212:14	319:17	245:9,10	310:3,20
312:6,10,11	Barron's	bat 282:8	247:8,12,17	311:3 312:8
312:21,22	172:10	Bates 171:14	248:4 249:1	314:7,9,9,10
313:3,7,9,11	195:22	242:14	249:7,8	314:11
313:19 314:7	199:12 200:3	Bates-numb...	250:6 251:9	315:17,18
314:20,21	201:19	242:15	253:5 255:5	316:1,16,16
315:5,8,10,11	205:16	be 174:4,11	259:19 261:4	317:21 318:9
315:14,16	212:15 216:6	175:14	263:5,5,7	319:10
316:1,1,6,7	base 195:3	176:17	264:15	Beadersdt
316:16	244:3 274:19	177:11,14,15	266:17,22	172:19
AWPs 175:11	295:9	178:10,12,19	267:16	230:17
246:1 277:19	based 173:11	179:1,7,15	269:21 270:6	231:22 232:5
283:4,18	173:12 179:1	180:5,17,22	270:8,9,9,14	233:17
	191:19	181:7,22	270:18 271:1	because 213:3
B				

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

5

215:4 240:20	before 166:13	299:7 312:6	191:10	brand 256:17
242:8 253:5	173:7 185:13	312:7 315:4	215:11	branded
261:21	196:5 217:8	belief 192:11	219:21	179:20,22
268:14 282:5	238:11 249:4	212:7 303:5	242:19	182:2 212:1
290:14	250:9 289:11	beliefs 190:15	244:20 247:9	241:18,22
294:12	292:19 317:8	191:9,15	247:13 252:9	246:8 253:12
299:18 315:9	beforehand	193:11	253:11	253:14,18
become 174:14	217:21	194:18,19	254:20	255:8 264:14
197:6 198:3	began 198:14	believe 173:8	265:16	267:17 268:1
198:16	200:15	181:1 222:19	266:15,16	268:10
216:10,17	begin 177:10	271:10	267:18 273:9	285:10,13
becoming	216:5,18	294:19 298:6	284:4 286:5	290:17
197:15 219:6	beginning	BELKNAP	291:18	brands 208:15
been 178:6	177:22	170:3	292:14,15	256:12,14
179:5,12	212:18	belong 272:5	294:20,22	266:14
186:7,7,8	214:11	below 196:15	296:11	283:22
187:5,6,12	216:17	208:1 209:22	303:11	brand-name
188:2 193:16	246:22	210:11,21	304:13 308:5	209:22
198:4 199:9	252:18	211:2 212:3	312:22 315:5	210:10 284:3
202:20	262:13	315:18	315:22	285:6 286:2
213:16	behalf 166:11	benchmark	biases 230:10	break 186:3
216:12	167:9,19	193:15	230:10,11	209:8 219:20
218:14,15	168:9,18	215:11 216:1	bill 275:19	256:17 260:1
219:18 220:3	169:7,15,22	216:3 262:6	281:6	273:21 317:9
220:4,5	170:9,18	286:21 287:5	billed 275:15	318:11
225:11,12,16	171:9 274:7	295:13	billing 277:15	breaks 256:14
225:18	behaved	319:12	277:17	Bristol 271:9
228:11,11	204:18	benefit 236:6	bioequivalent	Bristol-Myers
231:14 232:7	behavior	236:18 299:7	183:15	167:20
232:15,19,19	203:20	benefits 201:9	bit 271:7	Broad 184:4
238:16 243:3	204:17	BERMAN	BOCKIUS	broadest 255:3
243:8 244:22	212:16	167:3	171:3	256:3
260:3 275:22	213:10	beside 303:12	body 206:11	brought 310:9
285:3 287:19	216:13,20	best 174:13	246:15	bubble 200:15
292:20	217:10,11,19	199:14	Boston 166:19	buck 304:6
295:15	258:9	317:21	169:5	bucks 297:21
296:15,22	behold 269:18	bet 245:22	both 182:2,14	304:6
297:3,8	being 186:15	better 173:18	222:2 233:16	bundle 293:1,5
303:13	190:9 226:14	187:20 196:7	256:11 266:4	294:14
305:13,20	229:1,5	205:18	308:22	bundles 293:3
312:7 313:3	232:11,11,12	219:18 239:3	bottom 176:12	293:20
313:4,7	243:21	241:10	Boulevard	BURLING
314:19	278:13 296:5	294:18	169:19	170:12
315:15 318:2	296:12,13	between	BP 173:14	business

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

6

268:15 but 174:2,12 177:15 180:12 183:18,20 185:1 187:12 190:2 192:8 195:1 203:12 207:19 210:7 211:7 214:4 216:8 220:17 224:6 225:14 226:2 229:22 231:6 233:5 238:4 239:11 239:14 241:4 241:4,7 242:5 243:8 243:20 246:8 248:12 249:4 251:4 255:1 259:19 261:9 264:20 266:4 267:15 270:10,22 271:2 272:1 273:8 274:1 274:18 276:22 278:3 279:4 282:9 283:1,16 284:15 289:18 290:11 292:6 293:6 296:21 298:14 301:9 303:21 304:8 304:21 305:20 307:17 312:21 313:18 but-for 173:10 214:14	246:17,19 248:7 254:7 254:14 255:12 260:21 261:18,22 262:1 271:13 275:21 276:1 289:5 295:3 295:11,15 296:2,10 297:3 298:15 299:16 301:1 301:6,21 303:15 304:14 306:7 306:15 313:18 315:13 buying 288:12 <hr/> C C 166:9 170:15 171:6 249:17 278:19 calculate 173:10 204:8 249:9 260:21 283:8 314:12 calculated 173:17 247:12 249:11,14 283:9 295:14 313:6 calculating 261:18,22 calculation 273:6 274:14 298:21 305:21 306:18 calculations 207:6 282:3 294:7 310:3	311:16 calculator 310:5,7 calendar 210:12 211:1 California 289:22 call 171:17 291:3,3 307:7,9 308:4,6 319:3,3,16 called 166:11 307:16 calls 237:16 307:10 Cambridge 167:6 came 186:21 202:10 250:21 271:3 288:14 300:14 can 174:13 177:3 179:8 180:2 191:2 196:6 197:4 203:13 204:9 204:12 206:20 215:5 220:14 222:12 225:19 227:10 228:6 228:16,20,22 229:16 230:7 230:8 231:19 233:5 238:12 239:4 244:19 245:22 247:12 280:10 282:6 282:14 283:11 292:2	292:19 295:18,22 296:1 298:20 299:15,21 300:12 301:7 301:11,11 302:18,19 304:3 306:22 308:18 310:5 311:6 314:11 317:5 318:11 319:3,3,7 candidates 177:11 can't 181:10 204:2 231:6 233:5 264:18 267:6 293:6 317:2 capitated 279:10 care 188:13 278:21 279:2 Caremark 290:6 case 178:17,21 180:14 183:21 186:22 189:17,18 200:2 208:14 230:18 231:3 233:21 240:18 244:7 245:2 251:1 266:18 267:1 269:21 274:1 274:7 279:6 281:10,11 284:22 288:4 289:20 293:1 293:7,10,17 293:18 294:18	297:18 299:5 cases 236:13 236:14 240:20,21 279:18 280:2 280:19 categories 180:6 category 183:18 252:11 causation 187:7 204:5 269:10 284:17 287:10 288:6 313:1 Cavanaugh 170:4 caveats 247:15 cents 237:21 238:8,9 239:20,20 310:21 311:5 311:20 312:8 312:19,22 313:1,11,12 313:12,19,19 314:8,9 316:13 century 198:15 cephalus 183:22 certain 183:5 184:17,17 229:9 230:9 230:10 261:4 267:3,5 269:18 270:20 271:1 272:10 284:10 285:4 286:21 certainly
---	---	---	--	--

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

7

174:12	263:10	275:7 276:7	class's 217:18	College 289:7
185:13	chargebacks	288:1 297:22	class-wide	colloquy
197:10,18	267:9	299:9 301:14	269:12,13	225:17
239:6 292:17	charged	304:4	294:2	Column
304:22	274:20	clarify 174:7	clear 185:19	271:10,12,13
certification	charges 310:1	318:14	201:16	combinations
294:6	310:16,18	class 177:9,22	202:21 219:9	282:5
certified	311:2 313:22	178:13,19	222:5,5	combine
166:14,15	314:15	180:13	223:8 225:4	256:12
294:12 320:4	charging 297:2	188:14,16,20	232:18	combined
certify 320:7	check 299:22	189:8,13	235:18 316:9	198:12
320:11	chemotherapy	190:9,10,15	clearly 242:1	208:15
cetera 188:8,8	257:13	191:16 192:1	client 186:21	come 195:16
226:20,20	259:10	192:3,9	187:2	208:3 218:12
247:19,19	choice 278:13	193:11	clients 222:18	230:5 250:20
292:9	278:16,20	194:18	222:21,22,22	252:8,20
chain 235:20	Chris 175:5	195:12	224:18	254:2,13
262:14	Cipro 289:22	196:18 198:6	268:14	255:9 259:17
chaired 192:20	cite 205:21	200:1 201:18	clinical 181:21	301:12
193:5	206:3 231:9	202:1,2	182:14 183:1	317:16
change 198:14	242:10,11	204:9 214:9	183:3,7	comes 288:10
205:19	256:7 260:8	214:22	184:12	coming 196:12
295:12	cited 197:19	216:14 218:2	291:21 297:2	228:1,2
303:13,19	205:17	218:7 219:15	close 181:22	277:6 287:9
306:14	209:16	221:2 222:8	204:15	commencing
changed	251:22	222:13,14	287:13	166:20
253:18 297:1	257:18 261:2	223:1,3,5,9	closely 177:14	commission
304:2	273:19	223:17 225:3	290:11	320:21
changes 203:1	City 169:20	226:10	closeness	commit 249:5
238:3 304:7	Civil 166:12	228:14	236:19	Commonwe...
319:12	claim 226:8,13	229:10	closing 222:2	166:17 320:6
changing	235:8 241:11	234:17	clue 190:4	companies
218:19	271:4 275:16	241:12	code 274:1	178:20
characteristics	claims 196:17	251:16	282:5,11,12	comparable
240:8	222:11,16	270:12,14	283:2,6,12,15	179:14
characterize	223:1,3,14	272:5,6	codes 273:3,4	182:11
223:17	224:14,16	275:2 278:2	273:14 282:2	comparables
303:10	225:5 227:17	279:7,13,16	282:5,15,16	178:13
characterized	229:13 235:2	286:7 288:16	collaborate	comparing
279:9	235:8,12	292:20 294:7	194:8	175:11
charge 274:19	236:5 237:2	294:12	colleagues	comparison
276:4 277:3	238:8,10,15	313:20	191:21 209:8	178:18,18
277:6 309:18	244:12,19	315:16	collect 280:20	181:15
chargeback	245:11 274:7	classes 316:13	281:13	comparisons

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

8

compelling 231:8	224:6,8	184:20	295:6,20	192:18,20
compendia 316:5	conclude 301:22	considered 181:22	300:18 305:8	193:2 194:9
compete 179:17	concluding 222:6	consist 241:12	contracted 278:21	194:12,15
181:18	conclusion 230:5 269:13	consistent 215:1 219:16	contracting 263:19	copy 172:10,13
183:11	295:10	221:5	264:19	172:18
competes 182:19	conclusions 178:9	conspiracy 185:13	contracts 199:4 200:9	195:22
competition 180:7 184:7	conditioned 220:19	299:20	200:11 201:2	208:19
184:8 253:6	conditions 184:18 280:4	301:18	201:15 205:2	230:16
268:11	conducted 185:10	constant 246:2	205:5 212:9	249:20
competitive 181:7 201:6	245:11	265:16	212:17 220:3	Corp 168:10
203:3 219:7	conference 171:17	266:15	220:11 222:4	168:19
267:17	confirm 195:19 210:5	consultation 195:16	226:12	171:10
complaint 222:17	249:6 263:21	consulted 195:14	234:20	Corporation...
313:14	264:16 273:5	consulting 194:11	238:19 240:9	169:8
complaints 294:8 312:13	277:1 304:1	consumer 173:13	240:12,14	correct 174:18
complete 290:14	confused 191:4	consumers 190:8,9	241:6,17	175:12 176:8
completely 220:16	206:16	contaminated 213:8,13	242:8,9,12,12	187:19
307:14	251:11	256:22 258:7	242:13,16,19	189:11,14
complex 219:7	291:13	context 232:22	243:2,18	190:11,12,17
251:15	confusing 192:7	246:13 247:4	245:12 252:5	191:12,16
component 296:11,12	conjecture 299:18	continue 225:14	263:2,13,17	192:16
components 297:5,7	connection 240:18 253:6	Continued 168:1 169:1	264:14,17,21	200:10
299:2	consciousness 197:15	170:1 171:1	271:16,19,20	201:16,20
computed 257:7	consider 243:16	173:4	272:2,3,19	202:7 205:11
computers 251:15,16	244:18	contract 237:16,22	279:1 290:4	206:7 207:13
concealed 232:11	292:18 299:1	239:17 240:3	290:6,7,7,13	207:14 208:4
concealment 220:7	consideration 185:2	241:14,15	290:16,18,19	208:17 210:1
conceivable	considerations	245:1,5	291:7,11,14	210:15,16
		264:19	291:15,17,18	211:5 213:10
		276:11,13,20	292:11	213:11
		287:20 288:9	294:21 299:1	220:13
		288:11,15,19	300:4,8	221:21 223:2
			303:9 304:4	223:4,7
			contradicts 205:18	224:13 225:8
			controlled 266:6	227:11 232:7
			conversation 194:7 219:13	233:9,21
			conversations 191:21	234:21,22
				239:5 241:7
				246:21 253:1
				253:2 256:9
				256:12,13
				259:6 262:3
				262:12,17,20
				263:22 265:3

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

9

266:9 270:7	183:11 198:6	co-pays 299:15	304:1 306:18	311:17
270:15 272:4	198:7 199:14	credits 263:10	damages	dated 172:11
272:22 273:3	201:5,13	criteria 185:19	176:18,18	172:13,16
273:15 274:9	206:8 215:1	185:22 186:8	187:7 188:7	196:1 208:20
274:12,13	218:15 235:8	cross-exami...	188:8 195:19	208:21
275:2 278:4	237:11 239:2	227:10	204:8 207:6	DAVIS 168:12
279:6,20	239:22	CRR 320:19	217:7,7	day 175:6
280:6,18	245:21 249:1	crucially	248:14 249:6	194:10 205:3
284:18	271:1 283:8	221:10	260:22	319:16
286:14 287:7	294:1,12	crying 205:13	269:11 274:3	320:16
293:20 294:2	301:20 304:8	CSR 320:20	darts 278:1	deal 182:12
294:22 299:5	304:17	customary	data 178:2,4	189:13,15,15
308:12,17	307:16 308:6	238:2 242:2	188:10	199:13,14
309:20 310:3	315:15	customer	204:16 222:3	273:12
316:2	couldn't 200:7	287:19 293:3	222:11,16	dealing 288:5
correctly 224:5	261:14	293:4 294:14	223:1,3,14,15	289:6
correlation	counsel 192:14	294:14	223:19	deals 219:18
246:7	281:7 307:9	300:19	224:14,16,21	257:9
correspond	320:12	316:13	224:21 225:1	debts 263:9
197:11,12	counter-intu...	customer's	225:6 226:8	decide 230:12
211:21	253:3	287:20 288:9	226:17,22	256:18
corresponds	couple 202:20	customer-sp...	229:13,18	decided 211:3
205:15	302:22	238:21	233:4,15,16	declaration
corroborate	course 176:16	CV 293:14	234:13,16	173:9 174:10
224:21	204:22	CVS 264:16	235:1,2,8,12	174:22 176:1
240:11	Court 166:1	C-I-P-R-O	236:5,13	197:20
corroborated	294:11 320:1	290:1	237:2 238:8	205:22 208:3
214:21	cover 279:20		238:11,14,15	209:16 222:6
corroborating	309:21	D	239:4,9,10,12	234:12
214:8	covered 274:18	D 166:9 168:13	239:16,17	242:10
cost 190:6	284:3 285:7	170:15 171:6	240:10,19	246:11 260:9
210:10,20	286:3	172:1 191:3	244:12,19	269:21
211:12 212:1	COVINGTON	206:12,17	245:5,6,11,13	270:20
247:10	170:12	207:7 211:13	247:18	273:17
276:20	co-pay 276:21	213:4,4	261:15	285:17 290:9
297:20 298:1	282:10	242:11	270:22	Deere 230:18
298:8,10	299:12	249:17 252:1	273:20 275:7	231:13,19
314:22 315:5	co-payment	257:18 258:3	276:7,8,8	defeat 201:14
costly 276:18	278:12	daily 194:13	278:3 299:9	defendant
costs 189:21,22	279:15,20	damage 213:22	300:8,10,12	167:19 168:9
191:11	280:5,18,20	247:17	301:15 304:4	168:18 169:7
255:22 286:6	281:1,5,13	248:15 270:6	305:1	169:15,22
309:22	co-payments	270:17 272:8	date 176:15,21	170:9 175:6
could 181:7	274:8 278:16	281:2 287:3	212:8 271:20	188:11
		294:7 300:2		

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

10

defendants 166:11 171:9 178:1,21 228:19 314:19	188:10,11 203:16,22 220:16 231:3 describe 211:8 296:14	devices 175:17 175:20 DHHS 189:20 did 193:8 194:6 195:3 198:19 200:2 200:10 202:4 206:1,2,19 207:9 214:10 221:13 249:9 250:10,19,20 253:19 256:18 258:10,11,13 258:15,15,20 258:20,21 259:1 261:13 272:3 273:17 274:19	248:18 249:12 250:17 261:9 296:6 298:17 298:18 299:17 301:21 304:8 304:10 314:4	226:21 240:5 267:3 269:4 303:6 discovery 174:13 177:3 204:22 224:1 224:3 243:10 247:22 248:5 discuss 258:1 discussed 176:14 234:13 247:5 247:11,14,16 254:10 discussing 258:10 discussion 174:20 186:1 230:22 245:4 311:15 discussions 193:8 disease 180:11 dispensing 291:19 298:9 298:12,17 299:12,16 301:5,17 304:5 dispute 227:11 233:19 disputes 227:5 distinct 297:16 distribution 262:14 312:4 distributions 273:21 distributors 263:2 315:1 District 166:1 166:1 320:1 320:2 Diversified 242:19
defer 291:15 define 186:19 189:2 defined 232:15 234:18 definition 272:5 279:7 316:1 defrauded 232:7 degree 213:9 213:14 228:9 258:8 demand 203:2 demonstrate 244:20 247:12 demonstrated 270:18 demonstrates 216:15 238:17 245:6 departure 176:20 depend 184:10 221:10 depose 227:14 227:15,16 deposition 166:11 172:18 209:12 230:16 231:1 231:12 232:14 260:7 319:19 320:8 320:10 depositions 174:5 176:21	design 229:7 292:7 detail 258:1 determinant 237:7 determine 176:17 185:20 187:20 188:7 188:15 192:10 201:1 204:2 217:4 275:11 280:17 282:9 292:19 295:18 determined 282:1 294:1 294:11 determining 187:16 218:1 244:9 260:22 287:18 297:8 develop 175:9 228:17 234:10 261:17 developed 181:1 294:4 developing 180:20 193:13 211:4 218:1 deviate 214:10 deviation 313:17 deviations 244:15 284:12	didn't 194:14 195:2 197:6 201:14 202:22 203:1 203:9,10 205:22 207:18,18 208:16 235:17 244:17 258:3 275:5 280:20 284:21 differ 184:12 246:9 301:8 difference 267:18 301:9 differences 236:15 301:13 304:17,19 different 186:17 208:7 225:2 240:12 240:15 244:15,15	differentiate 222:12 273:9 differentiated 223:13 diffused 200:18,22 diffuses 202:13 direct 172:4 173:4 182:11 227:9 directly 189:7 230:2 264:15 276:21 308:20 disagree 287:2 discount 208:4 208:5 210:13 211:1 236:16 237:17 245:2 265:4,7 295:4,13 300:20,22 301:4,20 305:4,9 306:4,10,14 306:19 307:1 discounted 266:14 discounting 267:8 discounts 198:22 207:21 209:22 210:3 211:10 215:2 219:1 226:20	discuss 258:1 discussed 176:14 234:13 247:5 247:11,14,16 254:10 discussing 258:10 discussion 174:20 186:1 230:22 245:4 311:15 discussions 193:8 disease 180:11 dispensing 291:19 298:9 298:12,17 299:12,16 301:5,17 304:5 dispute 227:11 233:19 disputes 227:5 distinct 297:16 distribution 262:14 312:4 distributions 273:21 distributors 263:2 315:1 District 166:1 166:1 320:1 320:2 Diversified 242:19

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

11

DOCKET	226:4 227:4	301:14	181:3,4,6,7,8	drugstores
166:2	228:8 234:14	driven 238:3	181:18,21	191:12
doctor 280:19	236:12	dropped 198:2	182:2,9	duly 320:9
document	238:11	drug 176:22	183:1,8	during 173:15
166:6 175:1	240:20 243:9	181:13,17	184:8,9,16,21	176:18 188:7
196:2,5	257:7,10	182:10,19	185:7,16,17	195:19
197:19	287:3 295:17	183:10,11	186:10,12	204:21 217:5
230:20	301:22	185:20	196:12	218:3,4,17
250:11	don't 174:21	188:11	197:21	219:17
254:12	178:12 184:6	196:13	202:20	243:10
285:22	185:5 186:13	210:19	209:22	247:17 271:5
293:15	189:13 190:4	213:18 218:8	210:10 211:2	301:17 304:1
documents	190:6 191:1	224:18	211:20,22	306:17
209:1 242:16	192:5 194:5	231:14 236:5	212:2 218:15	dwise@dpw....
does 194:21	201:10,17	236:18	222:17	168:17
200:3 221:18	203:6,12,21	237:14	234:19,19	E
245:2 269:5	208:11 209:3	239:18 246:9	241:13,19,20	E 166:9 172:1
308:21 314:5	209:7 221:14	252:11 264:1	241:21 244:6	172:6
doesn't 251:2	227:13 229:3	265:22	244:11,14	each 204:10
281:13 291:3	231:17,18	268:10 270:7	246:1,8	243:11
305:22	232:17	270:9,13	248:6 249:13	252:11
doing 187:1	233:18 235:9	271:4,5,10	252:21,22	259:16,17
197:9 221:20	239:8,20	272:22 280:8	253:5,6,12,14	283:11
258:12 261:8	241:9 250:10	280:16	253:18 254:3	297:20
268:17 278:9	255:17	284:18 286:2	254:15 255:8	298:22
299:4	268:22 269:1	292:8 296:12	257:13	earlier 185:16
dollar 237:14	269:2 272:17	307:21	259:10,13	206:6,21
239:19	291:9 292:18	308:10	262:12,14,21	207:2,17
307:22 309:5	294:16 297:7	309:19 311:4	263:14	212:10
309:14,16,19	298:13	311:12	264:10,11,14	220:20 231:4
310:13,14,20	302:19 307:9	313:21	264:21 265:5	253:8 256:21
311:4,19	309:3 319:15	316:14	265:8,9,10,11	260:7
312:7 313:5	dots 250:8	318:20	267:3,4,7,11	early 185:12
314:1,5,10	251:3,4,5	319:11	267:17 268:1	207:20
315:13	doubtful 174:8	drugs 173:15	268:7 269:4	211:15
316:15,16	down 259:16	175:11 176:4	269:22 273:2	easier 308:22
318:21,22	286:19	176:5 177:7	277:13,19	easily 204:16
319:1,11	298:10	177:10,15,18	284:3,13	206:22
dominate	299:18 309:4	178:17,20	285:4,7	238:22 301:8
183:5	311:10	179:1,7,10,14	286:12,13,13	easy 283:19,21
done 173:21,22	Dr 187:10	179:15,17,20	287:11,16	econometric
180:5 192:14	257:6	179:22 180:1	290:17	234:8
196:7 201:1	draw 178:8	180:1,2,6,9	296:11 298:2	economic
204:9 226:3	drawing	180:16 181:2	303:7 304:15	216:2 217:7

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

12

234:7	else 176:10	Eric 171:14	244:17	216:12
Economics	184:22 197:9	ESI 242:20	256:20	example
294:5 297:14	235:20 245:9	285:2 290:4	275:14	183:20
economist	291:4	290:15,18,19	276:15	235:11
221:4,8	employed	291:3	280:18	237:10 238:6
230:6 319:9	320:12	ESI's 245:2	306:19	305:7 306:22
Edwards	end 205:2	especially	316:12	308:21
167:12 172:4	317:3	196:12	events 261:5	315:10
173:6 175:2	endpoint	Esquire 167:4	ever 196:5	examples
175:7 195:21	226:19	167:12,13	221:13 243:5	269:15
208:18 209:3	endpoints	168:4,13	288:21	297:12
209:7 225:20	256:4	169:3,11,18	292:22	298:16
230:15 260:2	ends 269:20	170:4,13	every 194:10	exceed 269:19
260:5 264:5	enough 182:12	171:4	204:10	except 289:8
289:4 302:7	200:18,19,22	essentially	206:20 313:5	exchanged
302:9,15,17	200:22 203:1	189:19	318:8	224:17
316:22 317:5	204:13	197:21 211:9	everything	exclude 272:1
317:11,14,16	216:18 219:8	240:11 253:7	184:22	275:1
317:19,22	219:9 290:11	253:9 266:5	277:15	exclusivity
318:5,18	enter 184:19	established	evidence 179:2	286:4
effect 198:22	221:8 263:13	269:17,17	179:7 181:1	executive
301:18	263:17	establishing	181:4,12	209:20
effective	entered 201:3	243:6,17	186:9 212:7	exercise
184:14 270:4	314:20	estimate	214:21	255:18
effects 183:5	entire 203:19	210:12,13,22	220:11,18	Exhibit 172:10
184:17 216:6	entirely 243:19	313:16	225:7 228:5	172:13,16,18
269:8	295:16	estimated	228:7 295:9	195:22 196:2
effectuated	entities 197:15	210:9,19	298:19 303:6	196:4 201:20
213:21	198:2 216:9	276:19	304:20	208:19,20
efficacy 183:4	216:14	estimates	evolved 198:13	209:1,2,17
effort 207:4	223:16	209:21	exact 253:11	210:14
efforts 223:22	226:11 229:9	210:15 211:3	exactly 185:1	230:16,20
252:16	233:12,13	211:6,9	214:7 218:19	Exhibits
eight 232:21	234:19 248:8	248:7,16	233:8 258:13	209:11 213:3
either 192:1,5	263:18 274:8	249:7 253:11	273:16	exist 280:9
197:8 232:19	equal 184:22	et 188:8,8	examination	existed 219:5
245:7,8	211:19	226:20,20	172:4 173:4	existence 204:6
263:9 266:1	equals 250:7,7	247:18,19	177:12 227:9	204:7,7
269:22	Equations	292:8	279:12	300:14
274:15 276:6	301:3	even 192:5	examine	existing 252:16
279:6,16	equivalent	202:18	220:15	expanded
313:7	183:16	206:16	228:16	253:18
elements 295:6	equivalents	224:18	245:11 274:2	expect 182:7
295:19	183:9,14,19	239:10,16	examining	191:8 214:18

236:10,14	234:15	284:12	292:1,10,12	261:16
237:20	experts 195:14	286:11	299:16	268:13 282:4
238:10	228:19	288:14	301:17	300:17,17
309:17	expires 320:21	298:18	303:20 304:5	fit 180:6
expectation	explain 236:21	299:13 301:6	felt 201:5	five 194:12
203:2 223:15	explained	306:6 313:16	231:8 270:3	196:22
312:2	238:13	extrapolating	fifty 304:6	238:18
expectations	249:11	281:3	figure 239:22	309:15,16,19
173:11,13,14	253:21	e.g 286:21	273:8,12	fix 186:3
173:18 174:7	explicit 288:18	F	274:22 276:2	fixing 293:18
174:16 177:4	explicitly	F 166:9 170:4	281:14	flat 246:1
187:17,21	174:3 234:20	face 180:7,10	282:10	FLOM 169:10
188:15,20	245:1	facing 268:10	figures 210:17	Floor 167:5
189:3,6,9,13	explore 227:10	fact 178:5	final 174:2,11	focus 192:21
190:2,3	231:21	181:15 182:9	188:6 207:6	295:16
192:22	expository	201:6,12	216:22 263:4	focused 290:13
195:13,18	252:15	207:4 214:20	264:20	focusing
198:8,14	express 224:12	219:12	finally 176:16	261:14
202:6 204:21	expressed	243:11,15	197:5 211:17	follow 295:2
205:4 212:8	242:4 243:19	248:10	financial	309:1 316:19
212:19,19,20	expression	268:22	184:19 185:2	following
214:12,15	225:11	273:12 276:3	financially	234:6 248:9
215:1,4,5,19	expressly	276:16	320:13	262:5 264:9
215:22 217:3	241:14	303:12	find 180:2	286:10
217:5,19	271:16 272:3	311:19 315:8	182:7 185:6	follows 248:1
218:3,7	extensiveness	factor 243:16	203:21	287:4
219:2,4,15	264:18	factors 244:4,6	212:10	footnote 206:9
220:10,12,19	extent 177:3	292:14	220:18	206:13
221:6,15	178:2 184:11	facts 262:5	226:22 233:8	242:11,17
222:3,4	193:9 195:2	faculty 195:9	236:10,15	260:8,11,14
223:6,20	197:16 199:8	fair 228:13	238:11,12	260:17,18
225:8 226:10	202:12	229:1,5,6	301:7 316:5	Footnotes
228:10,18	203:18 213:8	261:21	finding 211:19	206:3,14
229:17	213:13 216:8	fairly 265:15	212:14	form 185:8
247:13 262:3	220:21	fall 197:17,21	298:20	188:22
267:12	221:11	far 180:21	findings	190:14,18
312:18,20	226:15,22	196:8 202:20	190:13 191:8	191:9,14,17
expected	229:15	265:13 269:9	finds 197:13	191:20 192:4
315:15	230:12	286:18	Fine 260:5	195:7 198:10
expensing	240:11 243:3	fashion 211:8	finish 255:17	199:15
303:20	258:7 262:4	Federal 166:12	finished	201:21 202:8
experience	263:19	fee 298:9,12,18	193:20,22	203:11 210:6
281:3	264:13 267:2	299:12 301:5	268:19	225:10
expert 229:19	272:7 284:11	fees 291:19,21	first 196:10	227:12

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

14

228:21 230:4	313:16	257:19 259:2	216:10	289:14 312:9
232:2 241:8	found 181:13	264:9 271:19	263:22 268:7	give 190:7
245:3	228:7 240:15	272:1 275:2	280:14	237:10
forma 240:3	250:2 252:15	281:3,7	290:20,21	245:22
242:8,9,12	255:3	282:14	generic 180:1	250:20
formation	four 169:12	284:12,14	183:18 185:7	252:15
292:7	194:12 236:3	287:4 293:3	185:10,16,17	285:21 307:2
formed 192:22	238:18	294:14 295:2	196:13	307:4 318:7
195:18	Frank 193:6	295:13	197:21 198:1	given 182:9
215:19	194:17,21	296:17 300:4	199:6 210:19	186:15 193:3
forming 189:5	195:8,11	300:10	211:2,20,22	193:4,5
197:8 217:18	fraud 284:16	301:14 304:6	241:19,20,21	207:4 213:5
formula 266:2	fraudulent	307:7 308:20	246:1 253:12	232:21
266:4,6	220:6	312:20	253:15	248:10
formulaic	frequently	front 240:3,4	256:17 264:8	252:10 258:4
211:11	224:15	full 184:10,12	285:10,13	262:5 276:16
253:17	friend 317:21	196:10	286:13	281:9 286:7
288:22	from 172:10	199:18 285:4	generics	298:16
289:13	179:8 189:7	fully 220:21	183:15	301:15
312:14,16	195:22	232:15	208:15	303:13
313:15	196:20	271:18 299:8	210:15	311:22
formulaically	200:20	304:18 305:1	243:21	312:17,17
265:2	202:14,21	function	256:12 268:8	320:10
formularies	214:1,6,12	251:12	get 186:18,20	glad 259:19
236:19,20	217:3 218:12	funded 194:22	191:4 198:19	GlaxoSmith...
formulary	222:8,14,17	further 188:9	198:20	170:18
182:1 184:21	222:21,21,22	231:21 245:4	205:13	go 188:1
292:7	223:1,3,5,20	247:21	206:21 223:5	197:18
formulating	224:10,11,11	253:13	223:14	203:14
217:18	224:12,21	273:11	229:13 230:7	220:14
fors 270:10	225:7 226:7	320:11	233:4 238:14	225:19,22
forth 320:9	226:8 227:18		239:3 240:9	235:22 240:2
forthcoming	228:18 230:1	G	241:10 261:5	243:6 244:9
179:3	233:4,5,15	G 169:18	262:2 278:4	246:11
forward 186:8	238:8,14	248:18 252:3	287:22	254:16
195:16	239:20 240:9	252:11	300:12,12,22	261:12 269:9
197:11 214:8	240:14	255:19 256:5	304:3 311:3	270:16
217:14	248:16	Gaier 171:14	313:10,21	282:14,14
269:16	249:14,16	gander 318:6	317:19	283:22
270:17 271:3	250:2,17,20	gather 222:15	gets 209:8	286:18
287:15	250:21	223:19	261:3	291:16
288:11,14	251:22 252:4	224:10 227:6	getting 181:11	298:12
290:8 294:8	252:13 253:8	227:16	230:1 240:14	299:21
301:3 311:17	255:2,13	gave 317:7	251:17	302:14,21
		generally		

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

15

309:5 311:10	283:13,16,17	groups 197:3	handed 196:4	177:17 178:7
318:16	285:20 298:1	208:7 225:3	handing	178:19 179:2
God 196:6	300:3,9,12,22	233:12,13	205:14	179:12,15,21
293:8	303:4,7,18	238:18,19	250:15	181:9,17
goes 195:21	310:8 311:3	240:12,15	hands 206:21	182:12,13,14
298:10	311:10	248:8,19	285:22	182:18
going 174:12	313:21 314:8	249:13 279:8	happened	183:22,22
175:14 179:6	314:10,14	279:11	229:14 240:1	184:1 185:9
183:3 184:10	316:15,16	growing	277:7 312:8	185:15
185:6,15,17	317:3 319:10	196:12	happens	186:18 187:4
185:22 192:7	good 191:1	GSK 242:19	221:17	187:11,15
195:18	246:7 252:18	guess 231:18	HARDY	190:4,19
196:13 197:6	268:15	241:10	169:17	192:9,10,13
201:13	289:10 318:9	289:21 291:3	Hartman	192:14 193:8
203:15,16	got 175:3	guy 232:18	166:11 172:3	193:16,20
204:10	178:7 199:13	318:9	172:10,13,16	194:9,12
205:12,13,19	203:21	<hr/>	172:18 173:3	195:14,16
212:5 218:13	207:17 214:5	H	196:2 209:1	196:4,7,8,20
218:16 221:5	246:5 249:21	H 171:13 172:6	209:2 230:20	197:21 198:3
221:10 223:9	250:16	had 173:21	257:6 320:7	198:6,7,13
223:14,21	251:10	193:10,22	HARTSON	199:9,21
224:3,20,22	255:18 283:1	194:7,19	167:11	200:8,9,22
225:1,5,6	283:3,5,6,10	195:11,12	Harvard	201:6,7,22
227:14,15,16	319:6	198:7 199:21	191:21	202:5,20
228:4,5	gotten 186:3	203:8 207:14	194:22 195:9	203:9,10
229:7,13,14	government	207:16 215:1	has 178:6	204:1 207:19
230:6,6	193:10	215:3 219:15	196:4 225:12	209:15 215:1
233:14 234:6	194:20	220:3 243:8	225:18	215:3 216:6
234:7,10	195:13	251:4 253:13	230:11	218:14,15
235:1,12	249:14,16,17	259:12	231:14,19	219:17 220:4
237:2 238:6	279:14	273:18	233:21 240:5	220:4,5
239:12 240:2	Grand 169:19	288:15	240:6 243:12	221:11,19
240:4 244:9	Gray 166:18	290:12,14	247:6 249:20	224:20 225:1
244:12	169:3	295:3 305:8	261:17	227:8,22
245:13,18	greater 185:2	310:7 312:5	271:13	228:7,8,10
246:3,9	252:22 253:5	314:6	276:22 283:6	229:3 231:1
248:13 249:4	267:20	hadn't 296:15	283:13	231:3,6
249:6,19	270:10	HAGENS	284:10	232:6,13,15
256:2,3	group 171:13	167:3	287:19	240:1,17
260:3 261:11	203:19 233:2	half 310:21	292:20	242:17,20
269:7,11	236:1 270:4	311:5	300:20	243:3,5,7,14
275:8 276:2	277:11,11	Halpern	303:13 316:1	244:22
276:6,7	groupable	171:13	have 173:17,19	245:13,16,18
282:13,15	239:1	hand 250:18	176:15 177:6	246:13 250:1
		320:16		

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

16

250:18 251:2	313:3,4,7,15	211:21	315:11,11	273:12 276:2
251:4,4,6,8	315:12,15	212:12,14	higher 249:8	277:5 278:9
251:13,18,21	318:3,9,14	217:13	306:13 316:1	282:1 294:16
252:1,4	319:8,17	221:21 225:4	316:6	295:18
255:7 261:12	320:15	227:4 229:6	highest 248:17	296:12
262:8 263:20	haven't 178:16	234:17	252:14	301:15 302:3
264:16	186:3 187:12	241:11	him 192:8	304:1
267:14	230:3,5	243:10	195:3 233:7	however
268:19	232:19 243:9	248:12	318:7 319:6	198:19
271:11,12,20	270:21	249:19,20	his 239:12	283:18
272:1 273:4	274:14	250:12,15	276:3 302:15	htthoang@h...
273:7,8,11,16	281:17	252:12	history 196:22	167:18
274:22 275:8	296:21,22	254:16	293:8	hypothesis
275:16,22	297:3	255:19	hitting 198:17	235:4 237:3
276:4,6,7,11	having 219:13	258:12,14	Hoa 167:13	299:22
277:1,9	273:22	259:18 269:9	Hoang 167:13	hypothetical
278:3 279:19	he 195:9	273:16	HOGAN	181:20
280:3,17	231:22,22	274:14	167:11	230:11
281:14 282:1	232:6,15	282:16	hold 304:3	239:14
282:2,16	233:8 235:17	283:10,19	hope 222:5	266:21
283:4,9,11,16	235:18 239:9	289:7 292:3	horse's 189:8	307:19
283:16,17,18	240:5,6	293:13	hospitals	311:11
284:8,16	286:19	297:18	272:13,16,19	316:10
285:1,3,18	Health 191:22	301:12	273:7 279:9	318:19
288:11,21	242:19	307:17	hour 258:9	
289:11,21,22	heard 229:3	308:18 314:6	hours 260:4	I
290:5,6,10,11	289:9	318:2	how 179:3	ideas 187:15
290:16,17	hearing 230:1	hereby 320:6	182:22	identification
291:7,16,18	275:5 300:7	hereinbefore	192:22 194:6	196:3 209:2
292:10,22	heck 303:16	320:8	195:17,17	230:21
293:5,16	hedonic 294:6	hereunto	199:11 200:3	identified
294:4 295:5	help 174:6	320:15	200:21	177:6,18
295:9,15	180:3 190:8	Here's 257:6	202:20	179:19,21
297:1,7	308:18	he's 193:17	204:14,18	248:8 270:21
298:22 300:3	helpful 226:2	230:17	219:9 220:16	identify 175:3
300:9,13	241:1,5	232:16 240:2	222:15	178:12
301:4,22	helps 175:15	240:4 277:15	229:17 234:1	223:10
302:2 303:5	hence 218:12	277:17,19,21	235:8 239:4	233:14 272:9
304:2,9	her 276:4	277:22	239:7,12,22	278:7 299:9
305:13	here 177:21	286:14	240:17 242:7	299:10,10,11
307:13,16	179:11	305:20 314:2	243:5 244:9	299:12
308:20	185:19 189:9	319:6	244:14 249:9	if 178:4 181:13
311:17 312:7	197:4,11	high 249:1	269:15	181:20 183:7
312:11,12	207:19 209:8	251:18	271:15 273:8	184:22,22
				196:10

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

17

199:20 200:1	307:19 308:4	200:16	283:20	178:8 180:3
201:4 202:4	309:2,3	312:19	indication	180:4 189:4
202:18 203:8	310:2 311:11	implicit 288:18	219:2	189:7,21
203:9 204:20	312:18,21	implied 304:12	individual	190:1,8
205:18	313:10 314:4	importance	253:10	197:1 198:11
208:12	314:7 315:10	304:21	individuals	202:9,10,13
209:17	315:13 316:5	important	216:9	204:13,20
210:14	316:12	203:6 249:5	induced 315:7	205:3,9,14,15
212:22 214:2	319:11,14	314:6	industries	205:20
219:14,19	ignore 248:21	impossible	289:14	212:13
225:16 227:5	illegal 217:10	181:11	industry 166:4	214:11 215:6
230:13 232:5	illustration	IMS 261:15	174:15	215:10
232:18 233:1	176:16 254:8	Inc 171:9	195:15	216:11,16
233:10,19	301:2	include 186:14	196:21	219:6,10,12
235:1,12	illustrative	included 181:3	229:19	220:21
237:2 238:6	173:22 207:5	242:15	251:14	221:11 222:8
239:6,14	248:11	275:11	255:21 262:6	223:5,19
240:2 241:15	269:14,19	including	263:15,16	224:10,13
244:3,17,19	298:15	189:7 244:5	266:11 268:5	227:3,17,17
245:1,4,5,15	impact 178:6	259:11	289:16	227:20 230:7
254:16	181:17 182:8	inconsistency	300:14	232:11 240:9
259:15	187:7 192:11	235:10	315:21	247:5,11,14
266:13,19	193:10 198:8	inconsistent	industry's	247:16 248:3
267:18 268:9	202:5 203:8	204:22 235:3	193:14	248:5 249:2
268:18	203:9,10	235:3,9	infection	249:4,18
270:12 271:3	204:2,6	237:3,6,12	184:15	251:22
272:6 274:17	217:14	incorrect	inflated 201:10	252:17,17,18
275:9,14,18	221:21	268:18	203:5 275:20	253:13 254:4
275:20	244:10	increasing	315:8,9	254:5 275:8
277:14,17,21	260:22	214:19	inflation	277:9,13
279:4,12,14	269:10,16	218:19	271:13	284:8 296:17
281:1,11	281:2 284:17	257:21	314:21	301:14
283:6 284:15	287:6,9,12	indeed 214:9	influenced	informed
284:20	288:6 295:4	indicate 188:3	284:13	173:13 186:8
286:14 287:4	295:6,16,18	304:10	inform 175:15	191:18
287:12,15	297:9 305:4	indicated	180:3 190:8	192:17,18,20
288:10,14	313:2	216:6,7	215:22	195:17
295:3 296:1	impacted	283:9	248:14	228:10,12
296:15 297:5	305:13,20	indicates	252:19	229:17
297:12 298:9	306:5,12,21	204:18	293:13	281:20
300:19	impacts 289:15	205:20	304:18	293:16
302:12,19	implemented	304:20	information	informs 190:3
305:20 306:4	179:4 213:20	indicating	174:1 175:10	ingredient
306:11,13,19	implications	186:9 250:13	175:15 176:2	298:8,10

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

18

initial 304:19	315:2	211:18	248:12 249:2	238:11,16
initially 207:15	International	300:17	249:4,4,6,20	240:20 242:8
initiated	166:18 169:4	issues 222:12	249:21	242:18 243:2
213:17,18	interpretation	281:21 288:6	250:12	248:15 252:5
injunctive	227:2,6	its 243:12	253:10 256:2	252:7 255:14
187:10	interpreting	274:19	256:3 257:16	255:17 257:2
injured 287:19	281:7	309:22	258:12	257:20 267:7
292:20	interrelated	itself 179:3	259:10	269:14
injury 176:18	297:5	it'll 230:14	260:11 261:6	270:18
187:7 188:7	Interruption	I'll 182:18	261:8,8	281:19 283:6
200:20 204:6	311:14	192:8 225:14	265:10 272:8	283:10 287:3
269:10,17	into 180:6	226:2 230:14	274:4 275:5	287:14 289:2
270:8,14	201:3 211:11	233:15 240:9	275:8 276:6	289:9 290:8
271:6 287:6	212:18 221:8	257:4 277:1	276:7,15,20	291:5,17
287:10,12,17	221:20 239:1	281:8 283:14	282:13,15	295:17
294:1 313:2	253:13 258:2	293:13	285:12 288:3	298:16 301:2
innocent	262:2 263:13	I'm 174:12	288:12	303:2,20
307:15	263:17	175:14,20	291:10,12,13	304:5,6
innovator	282:13 293:8	180:12,16	291:14	305:15
184:8,9	297:7 299:4	185:15,17	294:16	314:18 317:3
268:7 269:4	299:6,21	186:13,14,22	296:17,19	318:2
286:13	300:14 303:7	195:18,21	300:7,8,12	
inquiries 204:3	305:22 312:4	198:11 200:5	301:7 302:8	J
insignificant	314:20	201:10	302:11,12,14	J 273:3,4,14,22
249:3	316:12	203:14,16	302:15 303:9	282:1,5,5,11
installation	introduced	205:13 206:8	303:16,22	282:12,15,16
271:12	176:13 238:4	206:13,15,16	307:4,17	283:2,6,12,15
institutions	247:16	207:14 208:2	310:9 311:8	Janice 171:13
216:14	investigate	214:2,3	I've 173:22	January 178:1
instructions	230:14	215:16,16	174:3 175:8	213:21
281:9	invoiced 267:8	221:7 222:21	176:13	Jessica 166:13
insurance	involved	225:9,16	177:13 178:7	320:4,19
279:19,22	293:21	227:16,22	179:4,19	job 196:7
280:1,4,13	involving	228:1,5	186:7,7,8	John 230:18
insurer 279:14	293:1,18,20	229:2,5,6,7,7	187:6 193:3	231:13,19
intend 173:9	isn't 187:20	229:12,14	193:5 201:2	Johnson
175:9,18	189:14	230:5 232:4	203:13,21	170:10,10
188:4 223:19	192:12 230:2	233:14 234:6	204:1 205:16	Joseph 169:18
interact 184:15	245:13 253:3	234:7,10	212:7 213:16	193:6
interested	257:10 302:7	235:7 238:14	214:5 216:12	Journal 294:4
320:13	302:9 314:3	239:6 240:13	228:11	297:14
interesting	issue 182:16	242:22	233:11	Jr 170:4
250:14	267:2	244:12	234:11,13	judge 233:6
intermediaries	issued 207:12	245:22	236:12,13	248:20
				judges 289:12

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

19

judgment 179:9 June 172:11 196:1 jury 233:20 just 175:3 183:2 184:13 185:19 186:2 190:2,20 191:5 192:16 195:5 197:6 200:7 201:16 206:18,22 207:18 210:4 210:8 222:1 225:4 229:2 239:8 242:5 242:22 250:19 252:14 255:1 259:20 261:8 264:9 265:5 277:6 281:13 282:5,13 290:12 298:3 301:7 307:12 308:7,22 316:19 317:5 317:11 318:7	kind 190:1 197:1 276:8 kinds 174:1 180:7 183:6 189:20 190:7 202:11 216:22 230:11 240:5 267:8 304:4 knew 201:4,13 204:18 233:17,20 310:8 know 181:9 184:6,14 186:22 190:5 191:6 192:5 194:17,21 195:15 196:9 196:18 197:5 199:11 200:2 200:21 201:17 204:12 208:5 208:12 220:17 227:13 228:6 231:19 232:13,16,17 232:17 233:18 239:10 240:13,17 242:7 245:3 246:9 250:10 253:10 257:19 259:15 261:20 271:7 272:12,15 277:1,5 281:21 283:7 285:20 288:17 290:8	292:4,12,13 293:5 304:14 307:14 318:5 knowledge 223:15 294:17 known 199:21 200:8 knows 232:16 <hr/> L <hr/> L 166:9 320:4 320:19 lack 285:8 293:14 lag 216:11 219:3 laid 269:9 landscape 199:18 219:7 language 252:2 large 222:9 larger 178:5 182:10 213:6 242:5 258:6 306:6 315:6 largest 236:2 last 198:3 216:21 late 198:17 later 206:4 207:2,16,17 208:6 254:6 launch 198:1 268:8 launches 253:16 laundry 292:2 law 289:12 294:5 297:14 lawsuits 285:6 285:8,12 lawyers 191:6 228:16 289:7 lead 255:22	284:21 Leaf 171:13 learned 206:19 least 276:18 led 314:20 left 173:7 legal 187:4 220:8 227:13 276:15 280:22 281:21 less 199:6,9 242:1 263:8 274:20,21 291:1 310:11 311:4 313:7 313:9,22 314:1 319:11 let 186:17 188:5 192:8 210:4,8 212:22 217:22 225:14 228:15 237:10 250:3 255:17 264:8 293:13,13 305:2 309:4 316:22 318:3 319:6 let's 186:21 223:8 234:16 237:13,16 241:21 246:11 247:2 247:2 254:16 259:22 265:3 265:8,15 277:2 298:8 303:2 305:7 307:19 308:2 308:9,14 309:13 310:1	310:15 313:18 314:8 319:16 level 182:13 levels 240:5 311:22 LEWIS 171:3 Lexington 168:14 like 183:19 198:11 200:17 225:12 251:18 259:9 259:15 263:3 279:9 309:2 317:19 318:9 limit 223:21 limited 280:9 line 222:2 231:12 249:12,12 lines 251:3,7,9 list 186:15 243:12 244:7 245:22 260:21 261:5 261:11,18,22 266:3,5 286:5 292:2 308:6 listed 177:13 179:11 listen 203:13 lists 243:17 244:4 293:14 litigation 166:5 195:20 196:20 198:5 288:2 little 192:6 196:7 250:7 271:7 lo 269:18
--	---	---	--	---

logical 298:11	218:3,5,6	206:11	178:22 179:8	262:2 267:15
long 311:1,8	235:2 237:13	246:15	179:10,11	marking 209:4
316:14	239:6,15,18	make 179:8	186:10,11	265:19
longer 314:10	277:2 279:1	182:6 204:3	188:11	markup
look 174:21	280:11	217:22 222:5	213:19	262:22 264:2
177:13 178:1	295:19	222:5 225:4	218:16	265:12 308:2
178:7 185:15	297:12 303:8	235:17 255:6	229:12	308:4,6,16
185:17	lost 302:8	263:11	231:15	309:11,14
186:15 191:2	lot 193:4	267:10 273:6	262:15	mass 229:11
196:10 197:5	225:13,18	282:2 300:5	263:12,17	Massachusetts
209:17	235:13 300:3	305:2 307:5	264:10 265:4	166:1,17,19
210:14	300:9 303:16	308:7,22	266:1,7,12	167:6 169:5
214:15	lower 249:8	313:20	270:3 285:11	293:19 320:2
217:11 225:5	313:4,5	makes 268:15	285:14	320:6
225:6 228:5	314:14	316:8	291:14	materials
230:6 232:13	315:17	making 190:16	many 190:3	174:14
236:6 238:15	lowers 311:11	195:6 221:3	194:6 196:11	290:10,15
239:9 244:12	lowest 248:16	221:7 274:7	271:15	308:20
246:2 251:15	252:13	286:15	279:18	matter 213:6
251:15	255:14	man 310:6	281:19 282:1	251:2 258:5
255:19 256:2	lunch 186:4	managed	282:17	297:15
269:15 271:8	317:8	188:13	283:18	303:14 305:4
273:18 276:7	Lupron 273:17	278:21 279:1	291:17 292:3	311:21
277:14 278:3	281:4	management	March 172:16	314:18
280:3,12	Lynch 170:13	180:11	207:12	matters 255:8
283:17	318:7,10	managing	208:21	Matye 169:18
285:16 286:1	L.L.P 167:3,11	201:8	mark 170:13	maximizing
287:20 288:9	168:3 169:3	manufactured	195:21	268:17
288:10,13	169:10,17	178:20	208:19,21	maximum
291:16	170:3 171:3	manufacturer	230:16	291:4
298:22 300:4		181:3 186:18	marked 196:2	may 174:11
302:4 305:1	M	263:1,9	201:19 209:1	177:15
305:21 316:4	M 167:4,12	268:9 308:9	230:20	179:12
looked 175:8	171:14	309:7 311:2	market 173:11	182:16,17
201:2 243:18	Mac 242:3	311:11 312:3	173:12,17	187:11 210:7
290:4,6,10	243:6,12,17	313:22	182:7,8	221:22 232:3
291:5 299:15	243:18 244:3	314:14 316:8	185:3 187:16	232:22 233:2
303:2,20	244:18,21,21	316:14	187:20 189:3	237:22 238:1
looking 180:5	291:3	318:19	193:1 202:14	249:7,8
186:13 199:3	made 205:1,4	319:10	205:12	262:21
205:1 206:18	274:8,14	manufacture...	212:21	269:21
213:15 214:3	278:13,16	176:22	215:12,13	283:12
214:5,14	280:18 281:1	177:12,14,18	247:13 248:8	286:22 293:5
215:9,16	301:8	177:21	250:4 252:6	299:16 312:7
	main 167:5			

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

21

319:13	320:9	278:18,19	261:2,6	minor 202:19
maybe 187:10	MEAGHER	282:9,12	298:3	minus 201:10
241:10 246:5	169:10	Medigap	Merit 166:15	201:11
246:8 292:4	mean 175:21	279:22 280:1	320:4	239:17
MDL 166:2	175:22 183:1	280:4,9	mess 191:5	286:21
me 175:15	183:15,16	meeting	methodologies	300:20 310:2
178:8 180:20	184:15	225:17	289:13	310:16,18
181:20	185:15 208:6	member	313:15	minute 218:22
186:17,21	213:12 235:7	270:12,14	methodology	minutes 318:3
187:9 188:5	235:10,11,16	292:20	173:8 260:10	misled 231:14
190:20,21	237:10 241:9	313:21	261:7,18	232:1,5,12,19
191:1,4	266:19,20	members	270:17	232:20
193:4 202:4	273:19	188:14,16,20	288:22 294:1	misremembe...
206:8 210:4	276:14	189:8,14	312:15	260:15
210:8 212:22	277:10	190:9,10,15	methods	misrepresent...
215:10	278:18	192:1,3,9,19	175:22	220:6 221:1
216:15	281:19	193:11	223:11 234:9	232:12
217:22	290:12 298:8	194:18	294:3,8	Missouri
227:20 228:8	305:7 318:10	195:12	312:16	169:20
229:4 232:21	meaning	196:18 198:6	mickey 250:15	mix 243:21
234:14	231:15 232:1	200:1 201:18	microdata	282:17
235:22	232:6	201:22 202:1	282:7	mlynch@cov...
236:22	means 192:5	218:7 222:8	microecono...	170:17
237:10	212:20 233:8	222:14 223:1	312:16	mock 289:6
239:12,15	263:6	223:3,6,9	middle 193:17	model 217:6,7
240:3,4,22	meant 315:9	225:3 226:11	222:9	234:11 296:4
250:3,15	measure	228:15	mid-sized	300:2 304:18
254:11	199:16	288:16	236:3	312:14
255:17,22	214:20	315:16	might 177:14	modeling
259:15 264:8	217:17	mention	187:9 202:19	234:6
265:13	248:14 252:8	176:12	224:6 239:9	models 236:21
272:17	256:1 259:13	207:18	239:10 261:4	modified 301:9
273:18	measures	288:13	264:15	moment
277:16	204:15 214:2	mentioned	268:13	234:16
281:20 289:8	216:2 301:16	176:1 271:17	280:19 282:7	239:15
290:3 293:13	Medco 290:7	288:15	298:17,18	241:22
293:13	Medicaid	289:21	302:3	262:11 265:6
294:19 300:7	199:5	merchandisers	Mike 172:18	money 197:7
304:10 305:1	Medicare	229:11	230:17	more 184:13
305:2 306:22	252:2 274:6	Meredith	mind 191:5	185:3 199:22
307:2,13	275:15	193:7 194:7	309:3	203:21
309:4 310:8	276:14,16	194:10	minds 225:17	205:17,17
311:1 313:16	277:12,20	merely 248:15	mine 294:18	213:6 220:15
316:5,22	278:12,13,16	251:21 252:3	312:15	220:17 225:5

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

22

233:5,8,16	199:15 200:5	317:14,15,16	242:10	282:16,17
237:22 253:5	201:21 202:8	317:18,19,22	243:13 246:3	283:1,5,6,8
258:5 263:8	203:11 205:6	318:2,5,7,8	247:17	283:11,13,14
271:18	208:18 209:3	318:10,12,16	248:14	283:18,21
272:15	209:6,7	318:18 319:5	250:11,18	near 268:7
309:18	210:6 215:8	319:13,16,18	257:6 261:7	necessary
316:22 317:6	224:2 225:10	MRA 291:5	263:16 264:6	224:4 234:10
317:8,11,17	225:20 226:1	much 182:10	265:18,22	need 174:4
318:4,10,12	226:4 227:12	184:6 189:4	268:3,6	186:5 197:18
319:6	228:21 230:4	198:2 230:7	269:7,8,20,20	222:1 223:1
MORGAN	230:15	298:1 300:12	272:21	223:3,5,10
171:3	231:22 232:2	315:6	279:17	239:8,9
Morgenstern	232:5,8	multi 179:21	280:21 281:3	247:3 262:8
168:4 186:2	233:17,22	246:19	281:4 293:14	275:3,4,6
209:6 251:6	234:3 235:6	286:12	293:16 294:4	282:10
251:12	235:15,17	multiple 283:1	297:13	288:17
morning	237:4 241:8	283:4	302:18 303:5	292:18
317:10	246:5 250:14	multisource	304:19 309:2	302:21
most 211:18	250:17,21	241:22	310:2,5	needed 234:9
212:4 261:14	251:6,8,12,19	multi-source	311:10	needs 234:14
284:2 286:2	257:4 258:19	183:19	312:14,14	281:22
304:21	259:22 260:2	252:22 253:4	316:10	299:14
mouth 189:8	260:3,5	253:7,14,20	318:19	negotiate
move 182:6	264:3,5	264:8	320:16,21	199:14,20
185:3 257:4	268:12,19	mute 245:5	Myers 271:10	216:19
267:17	278:6 279:21	my 174:10	myself 249:5	219:18 221:5
297:15	280:7 281:16	175:16 177:2	293:13	264:11
303:18	281:18 284:7	177:3,17,20		negotiated
movement	284:19	178:9 179:6	N	199:22 200:9
303:17	285:19 287:8	186:6,21	N 166:9,9	200:12
movers 293:19	289:3,4,9	187:2 191:5	172:1	202:22 212:9
moving 293:21	290:1 295:8	197:4,19,19	name 292:2	226:9 228:9
Mr 172:4	295:22	199:3 203:13	293:9	263:5 291:2
173:6 175:2	297:10 300:6	204:5 205:7	named 213:19	303:3 305:8
175:5,7	300:11 302:5	205:13	242:14	negotiates
185:8 186:2	302:7,8,9,12	206:22	names 193:3,4	263:1
187:15	302:15,17,21	209:16 210:2	narrow 184:4	negotiating
188:22	305:6,14	211:6 212:6	national	202:15 220:2
190:18	307:3,16	212:16	210:10,20	221:12
191:17,20	309:16 311:6	215:20	NDC 282:22	226:12
192:4 193:17	314:17 316:3	220:15 222:6	NDCs 269:18	negotiation
193:20 195:7	316:11,18,21	227:21 231:2	270:1,20	297:16
195:21	316:22 317:2	231:10,18	271:1 273:3	negotiations
198:10	317:5,7,11,13	239:14	273:14 282:1	212:16 221:9
			282:6,6,13,14	

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

23

221:10	196:8 198:19	285:2,19	259:15,19	232:2,8
226:19	199:12	287:6 288:9	261:5,11	233:22 234:3
238:20	200:18,21	288:15,16	264:6 272:22	235:6,15
292:15	201:4,10	289:13,16,18	283:22	237:4 241:8
neither 320:11	202:12,16	290:11	287:18,22	258:19 264:3
net 272:11	206:22 207:9	291:12,13	303:20	268:12 278:6
network 292:7	207:14 211:3	292:4 294:3	305:10 311:1	279:21 280:7
never 251:4	214:16 215:1	294:12	316:21 317:9	281:16 284:7
289:9	218:16,20	297:18 298:6	number 172:8	284:19 287:8
New 167:15,15	220:5 222:21	300:7,7	196:12	295:8,22
168:6,6,15,15	225:16,20	301:22	211:21	297:10 300:6
169:13,13	227:22 229:5	303:16 304:6	223:11	300:11 302:5
170:6,6	231:2 232:1	311:3 312:15	228:14	305:6,14
285:2	232:4,5	312:18	252:13	307:3 311:6
Newhouse	235:7,19	313:21 314:5	271:11 272:2	314:17 316:3
193:7	237:6 238:20	314:9 316:19	277:7	316:11,18
next 248:18	239:9 241:7	318:9	numbers	319:13
nice 307:18	241:21	Notary 166:16	197:10 213:2	observe 225:1
night 225:13	242:22	320:5,20	214:6 242:14	observed
none 231:7	245:20,20	note 171:16	248:21 249:1	212:16
non-class	246:7 248:12	notes 194:14	249:10,11	290:16
192:18	249:3 250:10	nothing 233:6	255:1,3	observing
non-fraudul...	250:12,17	304:9 307:4	287:13	214:2 244:19
213:10 258:9	253:10,20	notice 179:19	303:17 304:7	obtain 204:21
non-govern...	254:11,11	noticed 192:13	308:22 309:2	occasions
280:15	257:11	204:1	N.W 170:14	286:20
non-transpa...	258:15,20,21	notion 176:14	171:5	occur 221:13
219:8,21	259:1,10	213:15	O	occurred
nor 320:12	260:13 261:7	232:10	O 166:9	196:21 208:8
normally	264:14	273:22	object 229:3	214:17
299:9	268:10 269:3	notions 243:4	objection	217:15 296:7
not 173:16	269:19,22	Novartis 168:9	185:8 188:22	occurring
175:20 176:5	270:1,4,5,9	now 183:13	190:18	216:20
177:7,13,18	271:1 272:3	184:22	191:17,20	217:12
178:14	272:10,14,19	189:12 196:6	192:4 195:7	October
179:12,16	273:3,7	205:21	198:10	166:20
180:22	274:1,19	209:17	199:15 200:5	320:16
181:13,16	275:12	215:21 226:5	201:21 202:8	off 173:7
182:4 183:18	276:15,20	231:21	203:11 205:6	174:20 186:1
185:22 186:7	277:21 278:1	235:22	210:6 215:8	196:13
186:7,14,20	278:17 279:4	246:17	224:2 225:10	200:14 203:4
187:4 189:16	279:5,10,11	248:12,20	225:16,21	211:10 215:2
190:1,10	279:12,15	255:13,18	227:12	226:21
192:1,3,9,14	280:18 281:1	256:3,18	228:21 230:4	230:22

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

24

236:16	208:21	174:1 182:3	174:17	253:17 255:7
237:18,19	209:15	182:4,7	217:20	274:20 276:9
240:7 241:19	211:15,18	185:1,3,4	opined 200:7	279:11
242:4,5	216:7 253:8	201:17	opinion 187:5	289:14,14
243:20 244:1	254:1,17	206:20 209:8	187:6 192:15	295:6,19
244:16 245:3	255:13 256:7	217:8,8	200:4,6	311:9 317:4
263:5 264:22	257:9,11,16	218:14	204:3,5	others 190:6
267:3 277:17	257:19 259:2	221:22	220:9 269:6	224:12
282:8 295:4	259:17	222:12 230:8	319:9	227:19
295:13	okay 175:7	230:11 231:4	opinions	263:18
298:17	178:15 186:2	232:21 233:2	187:11	267:21
300:22 301:4	188:4 191:14	239:2 243:8	224:13	otherwise
301:16,20	193:2,8	243:16	228:18 269:7	200:8 288:17
303:4,7	194:3 215:15	250:18	269:9	our 197:7
305:4,9,22	222:14 224:9	252:20 259:4	opposed	206:21 209:8
306:19	229:22	259:16 265:2	220:11	210:11,22
311:15	231:11	269:15	261:22	222:21
313:11	236:10	280:10,12	273:14 277:6	out 186:18,20
offer 269:1,2,3	239:14	283:6 290:13	289:5	192:7,8
292:5 297:17	242:11 249:9	298:3 308:6	oral 247:8	200:1 202:10
offered 184:20	251:1,17	310:9 316:22	orals 276:10	203:21 205:2
296:5,9,19,21	254:16	317:5,7,11,17	order 189:20	208:16 220:1
297:19 298:5	255:12	318:4,7,10,12	217:4,17	224:16
299:8	257:15 259:1	318:13 319:6	232:10 273:6	232:22 233:8
offering 185:2	260:2,15	ones 193:4	282:9 300:4	239:22 244:7
319:8	265:5 271:15	206:22 207:2	304:21	248:2 256:14
offices 166:18	272:18	207:16,17	Organization	256:17 263:7
offs 292:19	293:16 295:2	222:10 236:3	294:5 297:15	267:13 269:9
295:21	307:11,14,22	246:3 254:18	organizations	272:11 273:7
offsets 267:9	309:4,5,6,6	oneself 280:11	188:13	273:8,12,21
285:3,10	309:12	only 215:5	278:22 279:2	275:1 276:2
oh 206:15	310:13,19	237:5,11	other 175:14	278:21
234:5 249:19	317:8 318:4	243:16	175:15,17,20	281:11,14
251:1 290:2	once 247:20	247:15	175:22	282:10
291:9 293:8	253:15	256:14 259:4	178:20 183:8	283:12
317:16	269:16	270:13 273:7	184:16,18	287:13,15,17
OIG 172:13,16	285:17 318:8	274:7 287:2	185:4 194:10	298:2 299:22
189:19	oncologists	295:12 302:2	216:2 218:4	314:11
197:13	281:5	311:9	218:9 219:14	outcome
198:18	oncology 257:9	on-line 209:9	228:17 231:4	320:13
202:10	257:12	open-ended	236:13,14	outlined
205:16,21	277:11,11	232:9	239:11	234:11
206:19 207:8	one 166:18	operates 268:5	240:20,21	outlining
207:9 208:19	167:5 169:4	operation	248:4,6	193:13

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

25

over 196:22	174:21 175:8	299:19 302:6	303:21	278:18
198:3,13	176:12,13	302:9,13	PATTERSON	297:20
213:20	188:5 190:19	partially	170:3	pays 310:15
214:19 216:4	191:2,3,7	197:12	pay 196:14	PBM 243:5,11
216:20 220:1	196:10	participated	241:13	244:13,17
220:3 235:13	203:14 207:7	171:17	payer 173:14	287:19,21
238:15	210:18 211:7	186:11	204:11	298:22 300:3
265:12 304:2	211:8 212:3	particular	238:22 239:3	300:9,14,17
308:7	213:5 220:14	177:12	239:8,11,22	308:20
overall 208:9	222:6 246:12	180:10	240:2,8,10	309:18 310:2
208:10	247:1,2,3,4	184:14	266:13 305:8	310:10,16,16
overcharge	247:10,20	192:15	306:9,21	310:18
307:7	248:2,9	210:18	310:15,16,18	PBM s 184:20
overcharges	249:12,21,22	237:13	311:3,10	188:17,17
304:12	252:16	238:18	313:9,20	197:8 199:4
overwhelm	253:21	242:21	payers 177:1	201:8 222:11
303:18	254:17 258:2	254:12 270:1	188:13 195:1	223:12
own 177:2,3	258:4 286:1	270:7,12,13	197:2,22	224:11,17
197:8,19,20	paragraphs	279:5 283:1	198:20 199:5	229:10 243:8
243:12,14	248:17	284:18	199:12	243:16 244:3
	249:16 252:1	287:18	202:16	246:17 254:3
P	252:10,14	292:20	203:19 216:9	257:8 263:18
P 168:4	paraphrasing	307:21	218:21	264:15 284:1
Page 172:2,8	190:21	particularly	219:19	284:2 290:20
176:13 188:6	Park 168:5	246:7 270:4	223:12	290:21
203:14	part 179:17	parties 171:16	224:11,15	291:15,18
206:17	181:8,13,16	221:8 320:12	227:2,8,19	292:3,16
211:13 213:4	181:18	parts 229:9	233:3 236:1	294:22
220:14	185:11,12,13	party 216:9	238:16	PCS 290:7,9
231:11	187:10	242:3	240:14,18,21	PDF 249:22
246:14	190:14 191:9	passing 225:13	241:3,13	penetration
paid 204:14	191:15	past 196:22	243:7 271:19	182:8
226:6,14	192:15,16	197:13 318:3	280:14 291:1	penicillins
240:6,6	211:15 241:7	patent 179:16	291:18	183:22
255:5 268:1	244:22 252:3	182:3 184:8	292:15	Pennsylvania
268:6 272:6	272:22 273:2	184:9 196:13	294:22	170:14 171:5
285:3,10	274:6,18	268:2,10	payer's 242:3	people 174:6,6
306:9 309:19	275:14	269:5 284:1	paying 226:12	177:4 184:17
313:8 314:7	276:14,16	284:3 286:3	253:15	187:21,22
Palermo 175:5	277:13,20	patented 180:8	297:21	188:3 190:3
175:6	278:12,19	180:8,9	payment	190:5 203:15
paper 294:4,10	279:13,15	patents 285:7	224:19	214:10,22
297:13	282:9,12	patient 279:19	286:20	216:8,13
papers 261:2	290:22	patterns	payments	218:11
paragraph				

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

26

219:15 221:4	310:2,12,17	237:1 271:5	179:22	302:3 306:22
221:14 225:7	310:19	288:12 296:4	physicians	points 176:19
228:8 230:2	311:20 313:9	296:6,7,18,20	191:12	policy 286:20
234:18 252:5	313:10	298:7 301:18	physician-ad...	POLK 168:12
255:20 262:7	315:10,18	302:4	286:12	position
262:9 315:21	316:7	periods 173:15	Ph.D 166:11	231:13,18,20
people's	percentage	250:6 304:2	171:14 172:3	232:16
215:22	226:21	permanent	320:7	possibility
perceived	241:19 242:1	247:20	piano 293:19	181:6 182:17
197:1	242:4,5	person 175:2	297:15	possible
percent 196:15	254:21,22	261:16	pianos 293:21	181:11 227:1
197:17,22	264:22	305:13	piece 202:9	298:13,14
199:7,10	272:12 275:9	personnel	pile 290:12	304:16,17
201:11,11	277:17	177:1 188:12	place 166:19	power 199:17
210:11,13,21	298:16 306:1	persons 274:8	169:4 220:3	practice
211:2 228:2	306:14 313:6	pervasive	234:2	244:17
228:2 236:16	316:9	200:18,21	plaintiffs 167:9	275:18
236:17	percentages	Pfizer 171:9	214:9 242:14	practices
237:17	240:7 243:19	pharmaceuti...	274:6 275:16	198:12 234:8
239:17 244:1	243:22	166:3 251:14	307:9	279:3 298:3
246:18,19,20	244:16	289:16 299:7	plan 177:2,15	pre 301:17
246:20 249:1	301:16	309:22	188:3,14,16	precise 282:18
250:3,5	perceptions	pharmaceuti...	188:16	283:14
253:9 254:13	218:6	168:10,19	220:15	precisely 279:2
254:14 256:5	percolate	285:11,13	222:20 224:9	predictability
256:6 258:17	212:18	315:1	236:18	284:11
259:14	performs	Pharmacia	238:13 243:9	predictable
265:20	217:8	171:10	304:18	266:17 284:6
272:16	perhaps	pharmacies	planning	284:16,21
274:11,21	229:12	208:7 263:13	303:22	286:8,15
275:4,6,15,17	237:22	263:20	plans 236:6	315:4
275:17,19,22	period 177:9	264:12	280:8,9	preliminary
276:18 277:3	177:11,22	265:12	299:7	247:15 248:3
277:7,15	178:13,19	pharmacy	please 175:4	248:7 284:9
286:22 291:2	180:12,13	201:9 262:22	234:5 251:9	prescribed
300:20	211:16	263:4 264:1	317:14,16	183:3
303:10,11	213:19,22,22	308:15	plus 262:22	prescription
305:9,19,21	214:4,5,13,15	309:11,17,21	264:2 309:11	241:13
306:4,10,10	214:16	310:1	point 176:11	present 171:12
306:11,11,11	215:18,21	phase 176:18	177:6 191:1	228:7 303:8
306:12,20	217:3,11,13	188:8 195:19	206:8 217:15	presentation
307:1,2	217:21 218:2	288:1 304:1	218:18	207:5 290:9
308:3,16	218:4,13	phone 175:3	254:12 257:6	presented
309:11,14	219:17 220:1	physician	296:21 297:1	248:3 254:6

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

27

presently 175:18	262:8 264:12	product 312:4	provisos 248:10	252:12
Pretrial 289:7	266:5,21	products 257:10,12	Prozac 246:3	269:14,16
prevailed 173:12	267:1 284:5	286:3	public 166:16	287:14 290:8
previous 210:12,22	286:5,6	professional 319:9	191:22	294:8 301:3
pre-1991 302:4	290:17	professors 192:21 193:6	219:16	301:11,11
price 166:5	295:16,18	profile 183:4	273:10,13	303:2 311:17
174:16	308:6 316:17	profiles 181:21	320:5,20	313:15
182:15 183:2	pricing 185:10	182:14 183:1	publications 265:19 266:9	putting 173:18
196:16	192:22 199:6	183:7 184:13	266:10	184:21
200:13	213:10	proper 221:20	pulled 248:15	197:11
215:11,14	214:10 219:5	225:20 227:6	251:21	p.m 166:21
216:1,3	219:8 235:4	propose 222:15,16	purchase 263:11 271:4	319:20
235:18	238:17 243:6	308:18	274:17	Q
243:12,17,19	278:10	prospective 187:8,9	275:14	quanta 269:8
244:4,7,10,18	294:21 295:5	protection 179:16 182:3	purchased 234:18,19	quantities 311:18
244:21,21	319:12	268:2 269:5	270:12 284:1	quantum 270:8,13
260:21	principles 234:8	proves 299:14	purchases 275:1	287:16
261:19,22	prior 177:10	provide 185:14	purport 206:6	quarter 270:21
262:1 263:4	177:21 178:4	189:20	208:3 243:13	question 177:17 183:8
263:8 266:3	211:15 214:5	222:11 292:4	260:20	187:9 193:18
267:9 275:19	214:12 215:6	provided 176:21	purpose 175:19	229:1 231:12
285:3,10	217:3 219:5	188:10	purposes 181:14 207:6	232:9 236:8
286:4,7	254:5,19	227:20	260:21	251:19,20
287:11	255:14 256:7	provider 274:19,20	pursuant 166:12	257:1 261:11
290:21	259:2,5	275:14,18	234:20	264:20
293:18	274:21	276:3,5	271:16 272:3	266:20
295:21	private 273:10	277:5,9	273:2,14	276:15
297:17 298:9	pro 240:3	278:3 281:12	pursued 202:21	280:22
298:11 311:9	242:8,9,12	providers 191:11	push 224:3	302:11,18,20
311:12 312:2	278:20	196:14 278:8	put 176:15	316:19 317:1
313:5 314:14	probable 298:14	278:9 315:2	186:7 195:16	317:6,8,12,17
316:4 319:1	probably 194:7 278:14	provider's 276:11	214:8 220:3	318:13,13,15
priced 273:13	Procedure 166:13	provisions 291:7,19	227:7 228:14	319:6,7,14,15
298:2,4,4	procedures 198:13		240:3,4	questions 203:12
prices 196:14	proceed 248:1		248:18	225:14,18
198:2 199:19	process 224:1			319:5
215:13	224:3 243:10			quickly 202:16
217:14 218:9	produces 306:7			290:11
218:9 220:1				quite 175:20
235:13,19				202:12 235:7
261:6,12				

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

28

250:12	288:19	reasonable	reduce 203:3	281:9
264:18	290:22 303:4	191:7 218:7	refer 188:5	regime 180:11
quote 197:3	306:3	219:4	251:10	Registered
213:5	rather 207:5	reasonably	reference	166:14 320:4
quoting 190:20	315:3	266:17 284:5	241:6 242:1	regulation
190:22	ratios 174:16	284:15,20	272:4,20	281:8
R	Ray 319:7	286:8,15	referenced	regulatory
RAC 247:9	RAYMOND	315:15	234:21	252:2
racketeering	166:11 172:3	reasons 253:22	241:14	reimbursable
307:17	173:3 320:7	261:10	references	291:4
radar 198:17	RE 166:3	rebates 224:20	241:15	reimbursed
randomly	reached 271:2	226:21 240:6	referred 231:4	199:6 225:2
277:18	reaching 293:8	242:21 243:1	referring	273:2 279:10
range 184:12	read 205:22	250:2,4	227:3	279:11
207:21	206:2 207:9	253:15 255:5	refers 207:8	285:14
208:12 212:4	207:10 210:8	255:7 267:11	refine 174:12	reimbursem...
212:5 252:15	228:22 231:1	267:20,22	176:20 188:9	196:16
253:10,19	231:3 247:4	268:6 269:1	227:21 249:7	197:20 203:4
255:3,7,9	258:2 303:1	269:2,3	refined 174:4	204:14
256:4 267:5	readily 204:16	291:8	205:20	226:13
267:12	226:7	recall 194:5	247:21	235:16 236:7
284:10 304:5	reading 205:5	231:6 264:18	reflect 174:15	236:11,22
ranges 208:8	249:20	293:6,7,10,12	203:1 213:7	237:8 238:7
227:22 228:3	251:11	293:17	258:6 296:4	239:7,13,16
238:8	ready 251:17	294:15,16	reflected	239:19
rank 208:6	real 205:14	receive 181:2,5	197:14 198:4	240:16,19
rarely 265:4,7	221:17	recent 211:18	198:19	241:18
266:14	252:17	212:4 213:6	199:19	242:21 245:8
rascals 251:1	282:17 312:1	258:5	200:12	245:15 252:6
rate 237:8	312:3	Recess 209:10	202:16	255:21
272:6 306:9	reality 314:5	260:6	203:20	261:15 272:6
313:8	really 177:13	recognize	218:20 255:5	274:4 275:22
rates 197:20	197:18	209:11	312:5	276:17 279:3
199:19 203:4	232:15	recollection	reflecting	280:8 285:15
204:14	245:20	207:1 230:10	212:13	288:19
226:13	270:21	231:2	213:12 214:7	290:22
235:16 236:7	282:18	recollections	219:1	299:11 303:4
236:11 237:1	315:14	293:16	reflection	306:3,8
238:7 239:13	Realtime	reconcile 239:5	298:5	313:8 319:12
239:19 245:8	166:15 320:4	record 174:20	regard 276:21	reimbursem...
245:15 252:6	realty 205:12	186:1 230:22	regarding	226:6 235:19
255:21	rearrangeme...	258:2 303:1	174:16	235:21
261:15	255:1	311:15	176:21	237:21
285:15	reason 297:4	320:10	188:10 218:8	242:22

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

29

280:16	174:17	302:20	216:7 219:16	217:18
rejected 213:1	200:13	report 172:13	253:8 254:18	219:11
related 216:2	212:10	172:16	254:19 255:2	rest 232:13
236:11,17	214:16	189:12 207:8	255:13 256:7	result 204:19
238:4 239:13	215:16	207:8,9,21	256:19	221:9 226:9
240:7 242:20	220:20 247:8	208:19,21	257:11,16,19	226:10
243:20 244:8	253:17	209:17 210:4	258:1,16	resulting
245:8,15	relative 185:4	212:12	259:2,17	255:11
252:7 262:7	229:18 236:7	220:15	represent	results 173:12
265:1,2	236:16	231:10 254:2	229:9	202:12
266:22 267:1	244:13	254:20,22	representative	205:19 207:3
272:7 275:10	275:21	256:8,8,9,11	198:21	211:13
279:12	286:11,15	256:11,14,15	223:16 229:8	226:18 307:7
285:12,15	303:15	257:9,13	278:8	Resumed
288:20	304:11	259:6,7,8,9,9	represents	173:3
297:17	314:21	260:11,12	233:11	retail 191:12
313:12	relatively	266:1,2,4	requested	247:9 255:22
315:17	286:22 287:5	293:1 302:6	192:13	263:3,20
320:12	relevant	302:10,13	required 262:2	264:12
relates 166:6	188:20	reported 208:6	281:6	retailers
239:7	314:22	208:9 215:3	research 188:1	188:18
relating 241:18	reliable 230:13	215:6 266:9	192:21 194:9	222:10
255:21 266:6	230:13	266:10	194:21,22	223:13
291:7,19	reliance	276:22 284:9	261:3 301:22	224:12,17
relation 236:15	193:14	295:3 303:3	302:3	229:11
relationship	relied 207:3	reporter	resolution	238:14
190:4 211:11	290:12	166:14 196:4	294:17	retention
215:11 216:1	relief 187:10	320:4,4	resolve 233:21	186:6
218:5 236:22	relies 267:15	Reporters	respect 193:11	reveal 226:9
244:20 245:6	296:4	166:15,16	198:8 202:6	revealed
245:14,17,18	rely 174:12	Reporter's	204:20 220:9	199:16,17
252:8 254:20	189:12 231:9	171:16	223:20	201:12
255:10 256:1	relying 234:12	reports 190:14	228:18	203:20 212:8
263:6 265:16	234:12	191:8 198:18	263:14 270:6	212:17
266:15,16,19	remains	198:18	274:5 275:13	214:11
277:18,22	284:14	202:11	275:20	216:13
284:4,15,20	306:15	205:16,21	284:17	220:18
286:4 296:2	remedies 187:4	206:1,4,7,20	295:21	reveals 222:3
296:3,10,10	remember	207:10,11,11	respond 219:9	229:13
299:1 308:5	242:18 293:9	207:20	220:5	revelation
312:6,10,11	302:19	208:15	responding	218:20
312:12 315:4	render 181:10	209:15	218:21	review 182:18
315:14,22	187:5,6	211:15,19	response 203:3	261:12 275:7
relationships	repeat 228:22	212:4,6,11	216:21	304:19

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

30

reviewed	172:6 173:3	190:13 191:7	239:17 245:1	187:11
236:14	320:7	191:13 201:9	247:5 257:16	285:17
242:17	safety 183:4	207:14,18	259:2 286:2	School 191:22
reviews 175:1	said 174:3	212:6 222:14	286:19	science 229:6
224:19	177:20	224:14	288:11	scientific 261:1
293:15	186:21	232:20	scenario	scientifically
Richard 193:5	192:17	237:13,16	314:16	229:15,20
193:6 194:8	200:11 201:7	241:12	scheduled	Scott 168:13
194:8,17,21	256:2 310:13	246:17,22	317:3	171:4
195:8,11	sale 215:13	247:11	scheme 173:14	screen 198:17
right 176:7,9	312:2	251:14	174:18	seal 320:16
187:18	sales 272:10	255:19 261:6	175:12,13	second 250:1
189:10 204:4	279:9	261:6,21	176:5,6	286:1 304:21
209:19	same 183:7,17	264:9 265:15	177:8,9,19,22	section 188:2
221:17 225:6	185:1 224:21	267:6 269:20	179:3,4,13,18	193:14
227:9 233:7	228:20 250:8	275:5 284:8	180:17 181:3	211:13
237:21 246:8	263:6 266:22	297:13	181:8,14,16	sector 273:10
256:7,15	267:1,6	298:13 305:7	181:19 182:4	273:11,13
259:19	276:8 280:13	306:20 310:1	182:5,6	see 181:9
260:13,16	300:22 301:5	310:15 311:8	183:11	185:15 196:6
274:10	306:15 308:8	312:14 314:8	185:21	201:15 202:5
276:12	sample 188:17	saying 174:8	186:12,19	202:14
279:16 281:2	188:17 222:7	178:11	197:16 199:1	203:12,17,17
281:15 282:8	227:18,18	183:20 197:5	200:16,20	203:21
282:11 283:4	233:2,10	198:11 213:1	201:14 213:7	206:15,20
283:18,19	234:13 236:2	213:1 214:22	213:13,17,18	209:21 210:4
295:1 301:12	278:7 280:11	215:9,16	215:7,17,20	211:6 212:22
305:10 306:2	280:14	217:2,6	216:5 217:4	214:11
306:2 307:11	samples	218:1,22	217:5,20	216:20
307:15 308:3	222:15 229:8	219:14,19	218:4,11,13	229:18
309:9,17	sampling	228:1 229:7	218:16	232:14
310:22 318:5	222:9,14	237:9 248:13	220:22	237:20 238:7
318:12	Saul 168:4	248:20 249:2	244:22 258:6	239:19
RMR 320:19	209:4	254:1,4	270:2,3,5	241:17
Ropes 166:18	saw 201:18	256:18	284:13	244:14
169:3	202:18 203:7	257:15 261:8	296:16	255:11
Rosenthal	254:5	275:13 297:1	305:15 307:8	261:13
193:7	say 174:2	300:7,8	307:17	271:18 275:9
RPR 320:19	175:13	301:7 303:17	314:20 315:7	276:6,11
rule 318:6	176:16	305:3 310:9	315:16	277:14 279:2
Rules 166:12	180:16,18,19	315:12,20	Schering 169:7	280:5 297:4
run 297:22	180:22	says 196:11	SCHOLER	299:15
	183:13	232:18	168:3	301:14 304:1
S	186:21 187:1	235:18	Schondelme...	seeing 219:11
S 166:11 172:3				

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

31

242:18	196:11 247:1	shortly 268:8	276:13	167:17
257:21 303:9	250:1 286:2	should 175:13	single 262:11	smorgenster...
303:16	sentences	187:2,2	266:13 267:6	168:8
304:12	232:22	189:3 196:6	297:17	Sobol 167:4
seems 247:7	286:19	199:7,9	single-source	185:8 187:15
304:9	separate	234:9 241:10	179:20	188:22
seen 196:5,8,20	208:16	248:21 250:6	246:18	190:18
197:21 198:7	291:11	251:9 270:9	252:21	191:17,20
202:2 212:7	September	270:9,16	253:19 254:3	192:4 193:17
231:6 242:8	172:19	275:22 313:3	254:14 255:8	193:20 195:7
243:2 252:4	230:19	313:4	257:8 258:17	198:10
255:7 267:7	service 291:21	show 204:14	259:5,12	199:15 200:5
271:20	297:22	204:17	262:14	201:21 202:8
284:14	services 242:20	236:22	263:14 264:4	203:11 205:6
291:17	292:3,6,8	253:20	264:7,13	210:6 215:8
292:10 303:5	293:2,5,20	showed 200:16	265:4,8,9	224:2 225:10
304:5,7	296:5,9,18,20	210:13 211:1	267:4	226:1,4
305:12	297:2,19,21	showing	sir 307:4	227:12
select 227:18	298:5	202:11	sit 259:16	228:21 230:4
selected 223:11	SESSION	shows 178:4	sitting 248:12	232:2,8
233:13	173:1	shut 226:2	318:2	233:22 234:3
selection	set 212:9,20	sic 205:13	situation	235:6,15,17
178:22	213:16	side 184:16	278:11 281:9	237:4 241:8
selections	217:20 219:4	sign 250:7,7	307:19	246:5 250:14
179:1	222:8 266:11	signal 218:8	situations	250:17,21
self-insured	278:8 280:10	262:7,10	274:17	251:8,19
197:2 233:1	290:13,14	similar 184:11	281:12	257:4 258:19
233:3,12	291:11 298:3	210:15	282:20	259:22 260:3
sell 262:21	320:8,15	212:13	six 310:13,14	264:3 268:12
264:1 265:9	sets 181:2	224:16	317:8	268:19 278:6
265:11	setting 244:18	259:13 261:9	size 287:12	279:21 280:7
310:10	seven 283:13	294:9	sized 222:10	281:16,18
319:10	283:17	similarly	SKADDEN	284:7,19
selling 286:7	310:21 311:5	229:20	169:10	285:19 287:8
312:3 316:14	several 198:4	simplicity	skaufman@...	289:3,9
318:20	share 182:7	250:3	169:6	290:1 295:8
sells 265:10	185:3	simplistic	SLATE 169:10	295:22
308:10,15	sharing 285:2	301:2	slightly 301:9	297:10 300:6
309:7,10	Shh 319:18	simply 187:21	301:10	300:11 302:5
311:12	ships 225:13	199:13	slowly 202:13	302:8,12,21
sense 268:16	SHOOK	since 182:5	219:6	305:6,14
sensible 229:16	169:17	186:4 209:4	small 222:10	307:3,16
sent 249:22	Shorthand	231:15	233:1 236:3	309:16 311:6
sentence	166:14	242:18 265:1	smedwards...	314:17 316:3

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

32

316:11,18,21	somebody	285:12	257:7 258:17	state 173:9
317:2,7,13,15	233:1 278:1	302:14	283:11	213:3 290:21
317:18 318:2	305:12	310:10 311:8	312:22 315:6	293:19
318:8,12,16	somehow	sort 178:18	spreads 173:10	311:21
319:5,13,16	185:1	198:18 202:9	174:15	312:17
319:18	someone	source 179:22	176:17 178:4	stated 228:11
sold 257:8	232:12,18	246:20	178:5 182:10	statement
262:15,16,19	271:3 288:10	262:12	188:6 193:12	191:14 199:2
271:14,15,21	288:14	266:14 267:7	213:7 214:18	199:3 201:12
272:2,13,16	something	286:13	218:18 248:7	states 166:1
273:9,10,13	181:10	sources 224:22	248:12	285:1 320:1
274:5 283:5	182:17 187:1	226:8 276:8	252:13,21,22	statins 184:5,6
283:7 284:1	197:9 221:19	so-called	253:4,7,8	station 186:6
285:13	226:6 228:1	196:15	254:2,7	statistical
287:11	230:14	speak 231:19	256:20	223:11 234:9
296:12,13	233:20 238:1	speaks 195:9	257:21 258:6	236:21
some 173:22	245:9 246:5	specific 180:2	269:20	238:17
179:8,9,10	249:5 267:4	242:13	299:19 303:3	244:13
183:1 184:16	268:17 274:2	246:13	304:13	277:22
185:14	276:22	278:21	Square 169:12	301:13
186:14	277:16	spectrum	Squibb 167:20	stay 239:14
187:11,15	281:14 291:4	184:4,4	271:10	Stempel 171:4
190:5,14	291:5 299:14	229:10	squiggles	step 264:8
191:9,15	303:22	speculation	251:10	Steve 186:22
194:9 197:12	304:22	192:16	squiggly 250:7	318:4,13
206:2,21	306:16	spent 258:9	251:2,6,8,9	Steven 167:12
207:2,17	308:18	spite 303:12	sstempel@m...	169:3
216:11 217:9	309:18	spontaneous	171:8	still 200:18
218:4 222:9	Sometime	317:22	stances 220:2	238:2,4
222:9,10,10	300:18	sporadic	stand 227:8	244:8 264:4
224:7,12	sometimes	200:14	228:15	275:16 284:3
233:13 234:6	221:14	spring 184:1	standard	285:7 286:3
235:8 236:15	somewhere	spread 182:6	223:10 234:7	306:4,12,17
241:6 242:13	253:11	182:15	312:15,16	306:21
245:20	303:11	190:16	staph 184:15	Stop 319:5
249:18 252:3	soon 312:10	191:10	start 247:2,3	stopped 253:15
252:8 253:17	sorry 191:2	192:12 198:9	282:18	straight 260:4
255:5 262:8	200:5 206:8	202:7 214:4	started 197:1	282:14
263:6 264:10	206:13,15	246:18,19	197:14	straighten
264:22 290:4	222:21	248:13	198:16,16	192:7,8
290:9 291:10	242:22	252:12	213:21	straightforw...
304:15,17	249:21	253:19	starting 250:1	300:1
308:20 312:5	260:11	254:14,21	starts 248:2	strategy
317:3	265:11 274:4	255:2,11	stat 281:8	227:13

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

33

stratified 222:7	184:10	217:22 225:4	224:15	241:1,21
stratify 236:2	such 192:13	225:16 232:4	tactics 202:15	254:17,18
Street 167:5	232:9 286:19	235:7 241:2	take 174:21	255:20 276:4
strike 257:4	288:19 298:6	250:12	176:19	talked 192:9
studies 185:10	320:9	276:15,20	178:11 189:3	194:3,17
stuff 198:16	sufficient	291:13 305:2	194:14	195:2,11
247:4 261:7	216:18	307:5 308:7	199:16 209:7	233:11
288:12	sufficiently	308:19	221:19 224:9	240:17,21
subject 173:16	181:22 231:8	surface 200:15	229:22 234:7	243:5,7
179:12,16	267:20	surprise	246:2 249:17	252:5 260:7
182:2,4,5	suggest 212:17	272:15,17	252:3 255:1	276:9
214:16	254:19	survey 175:10	255:2 256:3	talking 173:7
222:17 244:6	270:11	176:2 177:2	259:22 265:5	174:5 177:5
245:10	suggested	180:3,4	271:8 273:7	179:15
246:10	284:10	188:1 210:22	279:18	180:12,16
247:15 262:2	suggests	229:16 248:5	285:16 286:1	183:13,14
268:1,10	220:18	249:3 252:17	289:17	187:21 189:9
269:5 270:1	235:12	254:5 259:12	296:22 297:7	189:17 199:5
270:2 271:22	suing 285:2	surveys 185:9	298:8 299:3	208:12
272:10	summaries	189:12,18	299:6 306:20	226:16,16,17
283:22	207:1,3,10	190:7,10	307:12,19	226:18
306:17	summarize	192:10	316:12 317:9	240:13 259:7
subjective	206:6	193:10	317:9	262:11 263:3
244:5	summarized	194:20	taken 172:19	264:7 277:10
submitted	211:12,14	195:13	209:10	278:20
201:7 292:22	299:8	197:13	230:18 252:2	279:22
Subparagraph	summarizing	223:21 224:7	252:7 255:14	287:22 288:3
213:4	211:14	229:8 230:8	260:6 296:21	288:5 290:3
subscripts	252:12	230:9,12,13	305:16	302:6,10,13
301:12	summary	247:7 249:15	takes 234:1	302:15 303:6
subset 181:4	189:1 209:20	249:16,17	taking 258:12	304:8 307:20
202:1 239:1	summer	251:22	262:4 296:9	talks 192:13
264:11 272:9	193:16 194:2	257:22	296:13,17	248:1
substantial	supplemented	Suspended	talk 187:22	targeted 270:3
180:4 202:1	247:17 248:4	319:20	188:3,4,14,16	taxonomy
304:11	support 298:19	sworn 320:9	188:17 190:2	259:16
substantially	suppose 236:1	system 312:4	194:6,10	tea 251:18
271:21	277:2,10	314:4 315:3	195:3 203:6	telephone
303:18	311:16	T	203:15	171:17
substitute	supposed	T 166:9 172:6	211:17 212:3	tell 229:4
182:11	276:17	Table 271:8,8	212:5 233:5	239:12
substitutes	sure 175:20	tables 270:19	233:7,10	254:11 316:5
180:10 182:1	182:21 184:3	283:10,20	234:16 239:3	telling 277:16
	207:14	tabulate	239:8,11,21	tells 215:10

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

34

228:8	188:15	296:19	there 174:10	288:18 292:3
tentatively	192:11	303:10 309:4	175:17	292:12,13,17
287:14	194:18 197:8	themselves	176:10 178:6	293:2 294:20
term 295:5	197:13 198:8	175:3 189:8	179:9,10	295:5,20
terminology	199:16,17	200:17	181:6,21	296:5,8,15
308:8	200:19 201:7	227:22	185:9 186:9	297:6,16,16
terms 182:8	201:8 202:6	then 178:6	187:8 192:5	298:19 299:2
187:14,16	203:1,3,20	182:5 205:18	197:3 203:18	302:5,7,9
214:3 220:10	204:17	208:8 210:14	204:12,15	303:12
221:4 232:14	211:18 215:4	217:10	205:14 207:1	304:17 305:3
234:18 280:3	219:2,3	224:12 228:5	208:8 209:21	305:7 312:1
281:21 286:4	220:2 221:6	228:16	210:14	315:4,6
294:21	221:14 223:6	229:21	215:18,18,20	therefrom
testified	224:18 225:8	230:13 232:6	216:4,17	253:22
222:19	228:9 229:17	233:20 238:3	217:9,12,14	therein 174:4
256:21	236:5,5	245:16 250:8	220:5 223:8	233:13
288:21 289:2	240:19	255:11	227:5 230:8	242:15 261:2
289:11	243:14,17	256:16	230:9 231:7	there's 179:6
292:22	244:3 261:7	260:15	232:11 233:2	186:13
293:22	263:11	262:21	233:12,19	196:11
testify 200:2	278:10	265:10,11	237:22 238:1	197:18
testimony	285:11	266:3 270:13	238:3 241:6	225:16
225:7 228:19	them 174:13	273:11	241:22 242:2	229:22 245:4
263:12	176:20 182:3	275:10,21	242:15 244:3	253:5 255:19
302:16 305:3	182:4 186:14	277:21,22	244:14 245:7	259:8,8
320:10	186:16 188:9	279:4 281:1	246:6 248:1	267:15
text 234:11	193:9 194:3	281:13	255:2,4	273:20
than 178:5,20	194:6 203:2	282:21	258:13	277:21
184:13 207:5	203:7,8,9	284:16 287:5	259:11,11	281:19
225:5 231:4	206:2 207:15	287:16	265:15	283:13
252:22 263:8	208:16 211:7	296:13 299:3	266:15 267:3	288:13 292:2
263:9 267:21	228:16 231:9	308:9,14	267:10,12,13	292:6 297:8
270:10	231:9 233:16	309:3,4,7,7	269:18 270:5	297:19,20,20
272:15	242:10	309:10,13	270:6 271:1	304:9,16
274:20,21	248:18	310:15 313:5	272:9 273:19	these 174:9
294:18 306:7	249:14	318:11 319:7	274:17	175:10
309:18 311:4	250:21	theory 281:21	276:20	176:19 182:2
313:4,5	261:13,14	300:19 307:6	277:18	187:18
314:1,5	263:11 266:6	therapeutic	278:11,14	189:18 190:7
315:4 316:1	267:10	180:9 182:1	279:18 280:2	190:10,13
316:6 319:11	271:21	182:13 183:5	280:19 281:2	191:3,8
their 183:2,3,4	280:12 285:2	183:9,14,16	281:12	192:10
183:4,4,13	290:10,12	183:17 184:7	284:11 285:4	194:14,20
184:21	291:10 292:5	184:9	287:6,10	195:10

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

35

198:21 199:7	201:13,13,14	304:21	203:6 205:7	thoroughly
199:11,19	202:4,17,17	307:13	207:16	243:9
202:11	202:18,18,20	310:10 315:8	211:21	those 174:2,7
203:15,17,17	202:22,22	315:9,12	225:12	177:14 179:5
206:19 208:5	203:7 204:11	they're 183:2	230:17	180:6 181:6
211:9 214:6	204:13,15,18	183:17,18	231:17	182:9 184:18
214:18	204:18 208:6	185:1 192:1	239:21	186:13 189:5
216:22 217:1	209:14,15	192:22 197:5	260:13	193:2 204:3
218:18	215:3 216:15	197:8 199:20	272:17	204:9 205:22
222:12 226:7	219:3,17	201:4 214:7	273:18 274:1	207:3,9,10,20
226:8 227:21	220:4 221:11	221:12	285:6,8	210:3,17
228:14 230:1	226:11	238:22 244:8	286:11,14	211:3,6,12
238:19	228:10 230:7	246:2 250:12	290:10	212:9 215:4
240:15 243:3	231:7 232:19	262:19 267:5	291:10 300:3	215:19
247:7,20	233:17,19	267:6 268:16	300:9 301:20	218:12
248:17 249:7	234:9 238:21	278:9 279:4	302:21	220:16,19
249:9,11	243:5,13	279:12 283:7	thinking	221:9 222:3
252:19	249:7,8	283:9 287:16	182:13,15	222:15
256:20	250:19 251:9	297:2 300:22	291:14	223:16
259:17	253:15	304:10,20	thinks 231:22	225:18 227:7
269:22 270:1	254:20	316:6,7	third 167:14	236:6 240:12
270:21	256:21	they've 201:3	216:8 242:2	244:10 245:7
272:12 282:2	259:18 261:5	202:2 228:8	third-party	248:10,11
283:10,20	261:9,13	228:11	173:13 177:1	250:5,10
287:13 291:7	262:16	232:18	188:12 195:1	252:7,10,14
292:5,14,14	263:19	thing 218:14	197:2,22	253:6,9
293:14	264:15 265:1	228:20	198:20 199:4	254:19 255:2
297:21 298:2	265:7,9	249:19 250:8	199:11	258:4,14
299:2,19	266:2,4,11	263:6 295:12	202:15	260:20
they 174:4,10	268:14,14,22	300:1	203:19	262:21
174:11,19	269:1,2,3,19	things 176:1	204:11	264:10,11,16
181:10	273:4 275:5	184:18 204:9	218:21	264:19,21
184:11,11,14	275:11	222:1 239:2	219:19	265:10,11
184:15 187:1	279:13	239:11	223:12	266:5 271:15
189:6,15,15	287:15	241:15	224:11,14	273:21 275:1
191:14 192:2	288:11,16	252:20	227:2,7,19	278:20 279:1
192:3 194:19	290:18 291:3	281:20	233:3 236:1	280:12
195:12 196:6	291:9,20,22	293:14 317:4	238:16,22	282:15,20
197:14 199:8	292:4 297:1	think 178:12	240:8,10,14	283:8,11
199:13,14,20	298:20 299:9	181:15	240:21 243:7	284:13 285:6
199:21 200:2	299:10,10,11	182:19 183:9	271:19	285:8,12,14
200:7,8,9,11	299:12,17,17	185:5 187:12	280:14 291:1	287:16
200:21 201:4	299:18 301:7	187:22 190:5	306:9 313:9	290:16
201:5,5,6,7,9	301:18 303:9	193:18 198:6	Thomas 167:4	292:10,18

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

36

293:3 301:15	177:21	295:20	191:5 226:1	191:10
304:2,3,4,5	180:13	trade-offs	291:10	192:11
304:19	202:11	292:13 293:2	307:17	193:12
311:22	213:20	294:13,20	turn 197:4	typically 269:3
312:17,18	214:19 215:3	297:6 299:3	198:15	272:19
316:17	215:18,21	tradition 247:8	209:20	290:17
though 239:16	217:3 219:17	trans 312:1	231:11 275:9	typos 249:21
256:20	220:2,12	transaction	283:12	T.T 167:13
289:17 297:6	243:8 270:16	215:12	287:15,17	
thought 173:21	271:5 274:3	219:22 262:1	turned 220:1	U
176:10	296:4,8	279:5 284:5	turns 200:1	Uh-huh 176:3
202:19	302:4 304:3	286:6	224:16 263:7	180:15
256:21 290:2	times 169:12	transactions	281:11	237:15 277:4
302:2 307:5	194:6,13	223:18 279:8	287:12	308:1,11,13
three 194:3	211:20,22	279:8	308:14	318:22
216:21 256:7	230:8 317:8	transcripts	314:11	ultimate
297:21 304:6	tired 186:22	231:6	two 176:1	219:11 244:1
310:14	today 231:5	Transition	181:21 183:8	248:14
threshold	250:22	292:1	209:15	267:19
186:14 271:2	together	translate	216:21	294:17
through 174:5	176:15	211:10	225:12	ultimately
176:20	248:15	305:22	232:21 236:2	269:8 294:11
185:11,12	251:21	translates	250:6,8	unaffected
187:18 188:2	269:14	282:13	260:4 266:5	175:12
188:9 202:13	282:17	transparency	286:19 308:6	177:19
203:15,22	Tom 225:21	285:5,9	311:18	180:17
219:20	318:6,7	trial 174:9	TYLOR 170:3	182:19
220:16	tom@hagens...	288:3,5	type 180:11	183:10 185:6
244:13	167:8	289:1,3,5,6	186:11	185:21
247:21	too 227:22	289:11	216:10 217:9	215:17
248:18 252:1	281:19	tried 178:16	219:10 228:4	unavailable
252:11	282:17	true 178:14	236:13	221:1
256:19 257:8	291:17	192:12	238:13,21	UNC 291:2
257:17,19	315:11,11	208:10	269:12	uncontamin...
258:15	took 207:4	219:22 230:2	280:13,16	218:10
262:16	252:13 253:7	287:13,15	types 216:19	uncovered
267:19	253:13,16	314:3,4,21	220:20	223:22
270:19 284:1	281:6	320:10	223:12 227:3	under 236:5
284:2 301:3	total 250:2	trumps 205:9	238:20 261:3	274:6 275:14
throwing	toward 226:19	trust 217:6	278:7 280:8	276:16
277:22	TPPs 222:9	310:5	280:10	277:20
Thursday	track 224:15	try 239:3,22	284:21 296:6	278:11,13,16
166:20	trade 286:8	304:18	304:11	278:18
time 173:15	292:18	trying 187:17	typical 190:15	underlying
				215:12

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

37

understand	271:14,15	259:4 269:15	301:17,19	290:11
175:9,21	272:2,12	294:5 309:2	varies 238:18	299:22
212:22	273:9,10,13	used 176:17	variety 174:6	301:10,21
217:22 220:7	274:5 283:5	189:2 196:16	184:1 194:11	via 171:17
220:21	unknown	211:7 243:21	194:22	229:16
232:10 234:5	213:7,8,13,14	254:1,4,13	195:14 218:9	view 187:3
234:17 235:7	258:7,8	267:16 270:5	221:22	244:21
235:9 241:9	unless 313:22	273:4 315:12	224:22	violation
300:19 305:2	unlike 189:16	useful 201:6	236:12	213:22
307:6 315:22	289:13 294:3	231:9 239:21	242:10,12	217:13
319:14,15	unlikely 185:5	uses 183:6	244:4 247:6	violations
understanding	unnecessary	using 173:10	247:7 248:16	214:13,17,17
179:6 199:18	241:4	175:10,14	263:2,18	217:1 296:7
200:13 210:2	untainted	217:2 223:10	277:12 296:6	VOLUME
215:20	218:10	225:11,15	296:8,18,20	166:10
216:22 234:1	until 204:3	236:21	297:17,19	V-E-P-E-S-I...
239:4 241:11	268:7	254:18	various 223:13	271:9
243:13	up 208:3 209:4	257:16	226:8 236:5	<hr/> W <hr/>
255:20	226:2 228:1	258:13	238:20 262:7	WAC 247:9
259:21 262:9	228:3 246:4	261:15	262:7 265:22	262:18,20,22
262:13	252:8,20	286:20 287:4	267:8 283:7	263:7,8,9,11
263:15,16	253:20 254:2	308:8	292:8 294:21	264:2 265:1
264:6 265:17	254:13 255:9	usual 238:2	vary 238:21	265:10,10,12
265:18,21,22	265:19 277:6	242:2	250:2 267:11	265:16,20
266:8 267:22	291:16	usually 236:17	299:16	266:2,3,8,10
268:3,4,6	298:12	241:17 242:4	varying 239:20	266:15
272:18,21	299:19	262:16,18,19	vast 292:6	267:10 286:5
278:15	301:12 303:8	263:1 264:22	303:13	307:21
279:17	317:9	286:21	veil 219:20,21	308:10 309:5
280:21 281:4	upon 195:15	290:18	Vepesid 271:9	309:8,11,14
285:9 300:13	246:22 248:3	utilization	272:22	311:2,18,20
understandi...	279:12 295:9	224:19 292:8	Vermont 285:1	311:20,22
252:4	295:16 296:3	<hr/> V <hr/>	version 242:3	312:6,12
understands	upper 269:19	value 216:2	250:11	313:4,7
250:4 266:13	us 250:20	312:3	251:13	314:7,8,9,9
understood	308:18,22	values 215:13	versions	315:9,9,11,12
262:9	use 174:2,9	218:9	173:22	315:18,22
undertake	175:18	variables	242:16	316:2,5,8,15
216:19	178:17	292:15	versus 189:22	318:22 319:2
unique 243:12	180:19 182:6	variation	very 223:8	319:3
unit 282:18	185:20	267:7,15	238:19	wait 181:5
United 166:1	186:14 211:3	variations	250:14	218:22
320:1	213:9 256:19	293:3 294:13	259:13	260:11
units 271:11	258:8,15	varied 235:13	283:21	291:12

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

38

walked 257:17	267:2 268:4	268:18 269:7	228:10	304:12
want 187:22	280:13	270:15,16	229:17 231:7	307:14,20
188:1 201:10	288:21 303:2	275:1,3,18	231:7,8	308:8
201:11	304:11 311:9	276:2 277:2	243:21 244:6	we've 188:2
205:17	315:20,21	277:9,20	253:9,11	197:6 201:19
208:18	ways 216:19	279:7 281:1	256:21 258:4	257:17 258:2
214:15 219:1	223:14	281:11 282:4	262:11	260:3 273:19
220:17	273:19	282:7,12,20	269:22,22	276:9 305:12
227:14,16	WEBB 170:3	283:3 286:10	270:1 271:15	wfcavanaugh...
228:6 230:15	wedge 306:7	288:10	271:21 272:2	170:8
231:11,21	week 194:13	290:21	272:13,16	whatever
232:20 233:4	well 173:21,22	293:12 294:3	274:17 279:3	174:13
233:4,7,10,14	175:17,22	294:19 295:7	281:5 284:20	175:15 180:2
233:15	177:6 179:14	295:11 297:5	288:19 290:3	183:2 189:2
239:10 241:5	181:13,20	298:6,8	293:2 294:9	226:19
249:6 254:21	183:20	299:21	295:3 296:5	227:19 228:6
268:13	186:20	301:21 303:2	296:8,18,20	236:4 245:3
277:14	187:22	307:12 309:2	297:16	257:1 263:4
283:22	189:15	309:4 314:2	299:17	263:7 264:21
285:16,22	190:22 192:1	316:20	302:13 303:7	275:8 301:15
287:20	194:8 200:7	went 299:18,19	306:19 310:8	304:2 312:8
291:15	202:19 203:6	were 173:7,15	312:18,20,21	313:10,19
298:13	206:3 207:20	174:7 177:7	315:14 317:2	314:11 319:4
304:22 307:5	208:5 210:8	178:5 182:10	we'll 186:2	what's 205:12
308:4,7	211:7 212:22	183:7,8	208:21 227:7	217:17 229:1
313:20 319:4	213:15	186:12 189:6	227:7 229:21	249:19
wanted 271:7	217:16,22	189:17,19	317:9,9	282:20 294:9
WARDWELL	221:13	193:2 194:19	we're 177:4	296:12 314:4
168:12	222:19	196:19	179:14	when 183:13
Washington	228:13 232:5	199:12	185:19 187:1	190:13 193:8
170:15 171:6	232:20	200:17,21	189:9 201:16	206:19
wasn't 216:17	234:16	204:15	206:12 209:4	214:14
217:12,20	235:11,17	206:22 207:1	212:13	215:19,19
218:13 219:9	239:2,6	207:12 208:6	213:15	217:12,20
way 173:18	240:2 241:10	208:7 212:9	219:11,12	218:13
186:17	241:17	214:10,12	223:9,14	226:16 230:8
197:12	243:18 244:3	215:2,19	224:20,22	238:13
201:17	245:1 247:1	216:15	225:1,4	241:12
214:10	247:2 251:1	217:19 218:8	226:4,16,18	252:11
228:13	255:16 257:3	219:2,3,4,16	227:3 228:2	271:18
229:22	259:22 262:4	219:19	257:21	287:22 296:5
232:20 237:5	263:1,22	220:12,19	259:20 263:3	296:18,20
237:5,7,11	265:3 266:13	223:7 225:8	264:7 277:10	300:13,16,17
261:4 266:22	266:19	226:11,14	297:12	316:12

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

39

whence 179:8	292:13,19	who 175:2	255:17 258:3	William 170:4
where 183:21	297:8 299:15	177:14 188:4	258:3,10	Williamson
188:2 197:4	299:17,17	193:2 195:3	268:9,14	166:13 320:4
197:16 208:8	306:9	195:15	302:10,19	320:19
217:9 228:1	which 179:4,7	227:14	wide 204:10	willing 245:22
230:9 238:14	179:7 184:11	232:17	277:12	307:2,4
241:13 246:1	186:9,10,10	234:18	will 173:20	319:10
255:14,19	186:12	241:13 274:8	174:19 175:2	wins 205:2
257:18	187:17	whoever 201:8	178:1,10	Wise 168:13
259:16,18	190:19 193:4	whole 198:22	179:1,19	within 178:19
264:14	193:9 199:7	223:17,18	180:3 181:1	180:10
269:18,22	201:2 203:18	241:7 263:11	185:3 204:12	183:17
270:2 271:1	203:20 205:2	267:10	204:16	229:10,10,11
272:9 288:15	211:10,20	311:16	205:19	229:11 267:5
296:8 299:9	213:20 216:8	wholesale	211:21	267:16
306:22	217:21	166:4 196:14	222:11 223:8	283:12,15
318:19	218:15	196:16 266:2	226:7,9	300:2
whereof	221:11 226:8	wholesaler	227:4,13,20	without 181:11
320:15	228:9 239:18	262:21	228:7 229:19	204:10
Whereupon	240:12 241:6	263:10 264:1	233:3,4,14	295:19
319:19	242:3,9	308:10,14	236:11,17,20	witness 166:11
Where's 197:7	243:3 244:14	309:8,10	236:22	172:2 175:1
310:5	247:6,6	311:2,13	238:11,12	192:6 193:19
whether	251:13 259:7	314:1,6,15	240:11	193:22 226:3
173:19,19	259:10 263:5	316:15	241:12,17	227:8 228:15
179:9 181:2	263:19 266:3	318:20	244:22 245:9	229:2 250:13
185:20	267:2 271:9	wholesalers	245:10,16	250:19
192:10	279:19	262:15,16,19	247:17,22	268:21
194:17,19	280:19	265:9,11	263:4,5	285:20,22
195:12	281:12 283:8	whom 226:11	264:1,11	290:2 293:15
196:18	289:20 293:2	226:13	270:18,22	317:21
201:18 202:2	295:9,13,20	whomever	271:18	318:14 320:8
202:18 203:7	296:3 299:2	227:15 315:3	272:11 277:9	320:10,15
204:11	299:8 304:3	whose 177:4	277:11,14	witness's
232:14,16	304:14	181:21 189:9	279:11 280:2	317:20
233:17 261:5	307:21	192:21 231:7	287:2,17	won't 279:13
261:13 263:8	311:12	320:8	291:1 292:5	word 225:15
264:7 275:11	312:19	why 174:21	298:12	words 183:8
276:3,14,15	314:20	191:1 203:9	299:13 301:9	219:14
280:5,17	while 198:1	209:3,7	303:5 304:22	274:20 311:9
281:22	209:8 212:17	225:15	304:22	work 177:2,4
287:18	216:15 250:1	231:22 247:3	307:20	216:12
288:18	267:5 318:8	250:12	308:21	238:17 282:6
291:11,13	White 171:14	251:10	309:21 314:9	282:7,16

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

40

Working	233:10 237:6	308:3,12,16	180:20	170:6,6
283:21	237:20	309:2,17,21	185:14	285:2
works 289:18	238:10	310:3,20	187:18 211:4	your 173:8,8
289:20 314:4	239:21	312:17 313:7	213:9 218:2	174:15,22
315:21	240:22 241:1	315:12,16,18	218:12	176:1 183:21
world 221:17	241:4,5	317:19	227:21,21	187:3 188:21
261:4 295:12	243:22 244:1	wouldn't 174:2	228:17	189:12
295:15 297:3	244:6 253:5	200:9 231:18	247:12,21	191:14
298:15	255:5 259:15	232:6 240:22	252:19 258:8	192:15,16
299:16	259:19	253:3 261:20	258:14	199:2 200:4
300:21 301:1	261:12	266:16,22	284:10	204:3 205:21
301:6,6,21	263:20	276:5 282:4	287:14 296:3	207:7 208:3
303:14,15	264:16	284:16 285:1	312:9,17	209:11 211:4
305:10,11	267:16 268:9	288:8 298:10	315:17	212:14,14
306:16	269:15 270:6	307:11	yeah 175:5	218:2 220:9
313:18	270:8,10,14	wrestle 229:21	180:12 184:6	222:17,21,22
315:13	271:3,6	write 309:4	192:6 204:2	223:21
would 174:1,4	272:1,15,17	written 242:18	206:5 221:16	224:18
176:19	273:1,4,7,8	wrong 187:1	229:5 241:4	227:13
177:11	273:11,16,22	206:18	241:9 245:16	228:17,17
178:17,19	274:2,2,11,22	wrote 207:16	260:19	229:19 234:1
179:14 180:5	275:3,3,6,10		265:14	236:8 237:3
180:6,10,17	275:11,16	X	273:19	244:21
180:18,19,22	276:4,13	X 172:1,6	281:19 291:9	245:18
180:22	278:1,2,3,5,7	303:10	293:9 305:13	246:11 254:2
181:16 182:7	278:11,14,22	305:21	308:4	259:21 260:7
183:21	278:22 279:5	Xeroxing	year 210:12	260:9,9
185:20	279:15,18,19	196:7	211:1	261:11
186:17	280:3,12,14	XX 291:1	years 196:22	263:12,14
188:19 189:1	280:17 281:2		198:4,14	265:17,20
193:16 194:2	284:2,8	Y	216:21 220:4	266:8,20,20
199:21 201:6	285:4 286:18	yardstick	246:2	267:22 268:4
201:7,9	287:6,19	174:15	yet 177:13	268:13,14,20
202:4,5	288:9,10,13	176:17 188:6	178:16	269:6 272:18
205:7 207:19	288:16,17	189:2 248:6	185:15	278:15
214:18 215:3	291:9,16	256:20 257:7	192:14	288:22
215:22 216:5	292:17 295:2	259:18	198:19 209:5	293:22
218:12,14	295:5,12	312:20	272:14	294:17 299:4
219:17 220:4	296:14 297:1	yardsticks	281:20	299:18
220:4,5	298:22 299:6	173:11,17	289:18	300:19 305:2
221:19	303:21,22	174:3,9,11	York 167:15	307:6 314:13
228:13,14	305:3,13	175:10,16	167:15 168:6	315:10
231:21	306:20	176:14,19	168:6,15,15	317:21
232:13 233:7	307:12,12	178:10	169:13,13	you'll 174:9
		179:20,21		

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

41

178:12	225:11	1.28 211:22	17th 230:19	2000 208:11
209:20 211:6	232:21 257:6	255:12,18	173 172:4	20004 171:6
239:14	257:10	1.33 256:2,4	18.3 210:13	2001 172:14
you're 175:17	273:18,18	10 172:11	19 296:15	201:3 207:13
178:11 180:8	283:1,3,5	196:1 228:2	196 172:11	208:11,20
181:20	290:4 313:6	230:16 236:3	1980s 300:10	209:17 210:1
183:20 185:5		246:2,20	300:15,18	211:17 213:2
187:8,17	Z	253:9 259:13	1984 207:8	256:16,16
190:16 191:5	Zeneca 168:19	283:6,17	208:14 256:8	257:20,22
195:5 197:11	zero 270:8,15	306:10 318:3	256:11	2001/2002
208:12	271:6 287:17	10th 172:14	257:19	210:22
212:22 213:1		208:20	1989 207:9	212:12
214:14 217:2	\$	10017 168:15	208:14 256:8	20015 170:15
218:1 219:14	\$1 308:12	10022 167:15	256:11	2002 172:16
220:9 221:3	\$1.05 308:16	10022-3598	1990s 296:15	201:3 207:12
225:5,6	\$1.06 310:4	168:6	1991 177:10	208:11,22
227:14,15	\$1.25 308:3	10036-6522	178:5,6	211:18
229:1 235:2	309:6 311:18	169:13	213:21 214:1	256:16,17,19
235:22 237:8	312:6,21	10036-6710	231:15	257:20,22
237:13	313:4 316:16	170:6	1992 254:1	258:16
239:15,18	\$1.75 313:10	1111 171:5	256:9 259:5	2004 166:20
246:8 248:20	\$10 288:12	1133 170:5	259:7	320:17
250:15	\$60 304:15	12 228:2	1994 210:1	202-662-5544
251:20 254:9	0	12/18/2009	211:1	170:16
254:11,11	0.05 250:9	320:21	1996 172:11	202-739-5211
257:15	007 172:10	1201 170:14	196:1	171:7
260:15	196:2	13 303:11	1997 202:11	209 172:14,16
261:16	008 172:13	138795 320:20	256:8 258:15	21 174:21
268:18 269:7	209:1	14 172:16	274:21,22	176:13 188:6
275:13 277:2	009 172:16	208:21		203:14 207:7
278:19	209:2	300:20	2	211:8 213:5
279:22	01CV12257-...	310:17,18	2A 270:19	220:14 258:3
283:16,16	166:2	313:9	2B 301:3	21D 258:4
287:22 289:6	010 172:18	15 199:7	2C 270:19	21.84 210:11
293:8 297:21	230:20	201:11	2.94 211:20	212-336-2000
300:3,7,9,21	02110 166:19	236:16	2:01 166:21	170:7
302:6 303:17	02110-2624	237:17	20 197:22	212-450-4000
304:7 306:2	169:5	239:17 310:2	199:7 246:20	168:16
306:2 307:2	02142 167:6	310:12	253:9 259:14	212-735-3000
310:9 315:12		16 246:18	265:20	169:13
315:20	1	254:13 256:5	274:11	212-836-7210
you've 175:22	1A 301:3	258:16 313:9	275:16	168:7
176:10 193:4	1.16 255:12,18	17 172:19	306:10	212-918-3506
205:1,4	256:4	303:11	315:10,18	167:16
			316:7	

Raymond S. Hartman, Ph.D. Confidential - Attorneys' Eyes Only
PM Session Boston, MA

October 7, 2004

42

230 172:19	258:16	7	239:20	
24 191:2,3,7	39 242:11	7 166:20	90s 185:11,16	
246:14		195:22 196:4	198:17	
260:17,18	4	201:20	214:18 216:4	
25 265:20	4 250:2	271:13	218:17 254:6	
305:9,19	4th 167:5	7th 320:16	91 178:1 214:6	
308:2 311:19	4:00 260:1	75 306:12	214:6 217:13	
311:20 314:9	40 306:11	313:1,11,19	255:4	
316:7	400 238:15	314:7	92 256:15	
2555 169:19	42.45 211:2		257:13 259:9	
28 248:9	425 168:5	8	94 210:12	
29 176:12	44 231:11	8 206:17	212:11 213:2	
188:5 203:14	450 168:14	208:19	259:12	
220:14	49 242:17	209:11,18	95 274:21	
3	5	211:14 213:3	275:6 276:18	
3 271:8	5 236:16 250:5	213:4 231:12	312:8,18	
3A 270:19	308:16	250:2	97 197:13	
271:8	309:11,14	80 199:9 249:1	208:11	
3(b)(6) 203:16	5:15 317:3	313:11	212:12	
30 197:22	5:26 316:21	80s 178:3	254:19	
198:13	5:29 319:20	185:11,18	255:14	
249:12	50 272:16	218:14	256:16,19	
252:16	275:15,17,19	299:21 300:4	259:2,5	
253:21 306:4	275:22 277:3	303:8	98 202:11	
306:10	277:7,15	816-474-6550	99 306:19	
30A 252:1,10	304:14	169:21	307:1,2	
30B 249:22	306:11	83 255:4		
252:1 254:17	312:22	84 212:6,11		
30E 252:3	313:12,19	259:8		
30F 252:3	316:13	85 237:21		
30(b)(6) 174:5	6	314:7		
176:20 188:9	6 271:10,12	87 212:11		
203:22	60 196:15	259:9		
233:15	197:17 199:9	875 167:14		
300 238:15	238:8 239:20	88 259:9		
31 206:3,10,14	617-482-3700	89 286:1		
206:15 247:3	167:7	9		
247:4,10	617-951-7000	9 208:20		
32 206:3,10,14	169:6	209:11		
247:2,20	64106-2613	210:14 213:3		
260:8,11	169:20	90 196:15		
33 246:12,18	65.93 210:21	197:17		
247:1 248:2		201:11 238:9		
254:14 256:5				